NSW PARLIAMENTARY BUDGET OFFICE (PBO) COSTING OF COUNCIL MERGERS

BRIEFING NOTE

Policy

The policy proposes to compensate local councils for all transitional costs from merging with a one off payment made in 2015-16.

The merger of 152 councils into 38 is estimated to cost \$445 million (gross) and \$114 million (net).¹ A breakdown of gross costs per merger is provided below, including an estimation of the level of complexity associated with each merger.

| Names of Councils to be merged | Total Gross costs \$M | Complexity |
|--|-----------------------|------------------|
| *Gosford and Wyong *Lake Macquarie and Newcastle | 15.2 15.4 | Medium Medium |
| 3.* Kogarah, Canterbury, Hurstville and Rockdale | 20.4 | High |
| 4. *Marrickville, Ashfield, Burwood, Canada Bay, Leichhardt and Strathfield | 31.5 | Very High |
| 5. *Auburn, Holroyd and Parramatta Councils together with parts of The Hills and Ryde Councils | 23.3 | Very High |
| 6. *Botany Bay, Sydney, Waverley, Randwick and Woollahra | 37.6 | Very High |
| 7. Albury and Greater Hume | 7.4 | Low |
| 8. Armidale Dumaresq and Guyra | 5.8 | Low |
| 9. Bathurst Regional and Oberon | 6.5 | Low |
| 10.Berrigan and Jerilderie | 5.4 | Low |
| 11. Bland, Coolamon and Temora | 10.3 | Medium |
| 12. Blayney, Cabonne and Orange | 19.1 | Medium |
| 13. Bogan and Warren | 5.3 | Low |
| 14. Bombala, Cooma-Monaro and Snowy River | 10.7 | Medium |
| 15. Boorowa, Harden and Young | 10.3 | Medium |
| 16. Conargo, Deniliquin and Murray and Wakool | 14.8 | High |
| 17. Coonamble and Gilgandra | 5.6 | Low |
| 18. Cootamundra and Junee | 5.4 | Low |
| 19. Corowa and Urana | 5.6 | Low |
| 20. Cowra and Weddin | 5.5 | Low |
| 21. Dungog and Maitland | 8 | Low |
| 22. Fairfield and Liverpool | 13.1 | Medium |
| 23. Gloucester, Great Lakes and Greater Taree | 12.5 | Medium |

¹ Note – not all of the 152 councils are included in the mergers – Carrathool and half of the Hills councils are not part of any merged groups.

| 24. Goulburn-Mulwaree and Upper Lachlan | 9.6 | Low |
|---|--|---|
| 25. Griffith and Murrumbidgee | 6.1 | Low |
| 26. Gundagai, Tumut and Tumbarumba | 10.8 | Medium |
| 27. Gunnedah and Liverpool Plains 28. Hornsby and Ku-ring-gai 29. Hunters Hill, Lane Cove, Mosman, North Sydney, Willoughby and the eastern two- thirds of Ryde | 5.8 10.9 29.5 | Low Medium Very High |
| 30. Kyogle, Lismore and Richmond Valley | 12.6 | Medium |
| 31. Lachlan and Parkes 32. Leeton and Narrandera 33. Moree Plains and Gwydir 34. Palerang and Queanbeyan 35. Pittwater, Manly and Warringah 36. Uralla and Walcha 37. Wagga Wagga and Lockhart 38. Wellington, Dubbo and Narromine | 6 5.7 6.2 7.1 15.6 5.4 7 12.3 | Low Low Low High Low Low Medium |
| Total cost of mergers | 445.4 | |
| " Kevised costing (A114-A119) | | |

Key assumptions and notes

The Queensland Treasury report: "Review of Local Government Amalgamation Cost Funding, Final Report Summary", August 2009, has been a key input in estimating the gross costs of mergers. In Queensland there were 157 councils which merged into 73 councils. Based on details in the report, we estimate the average cost of merging per council for the 157 councils was \$4.4 million in (2015-16 dollars).

In estimating merger costs, the PBO modelling assumes 30 per cent of costs are related to the size of the merging councils. Therefore costs for merging have been adjusted from base case estimates depending on the size of the councils, relative to the average size as measured by employees, revenues and expenses. For example, if a council was 40 per cent larger than average, 12 per cent would be added to the base case cost estimate (30 percent X 40 per cent).

In addition, the Office of Local Government (Department of Planning and Environment) have provided a desktop analysis of the complexity for each of the 38 mergers, which has also been used in the cost model.

Where a merger is estimated to be:

- Very highly complex an additional 20 per cent has been added to the base cost estimate.
- Highly complex an additional 10 per cent has been added to the base cost estimate.
- Medium complexity no change has been made to the base cost estimate.
- Low complexity, the base cost estimate has been reduced by 20 per cent.

Indicative net cost estimate

An indicative net cost for all the mergers has been estimated at \$114 million, based on information and the time frame (one local government term) used in the Queensland Treasury report. The report found the average net cost for the set of mergers was 25.6 percent of the gross cost. This estimate is a reasonable guide as to the likely net costs of the proposed mergers under a medium term time horizon. However, this aggregate figure is provided as an indicative guide only, and has not been broken down for each individual merger scenario because of a number of considerations. Net costs for any particular merger will vary depending on a number of factors:

- The timeframe under consideration. The Queensland Treasury Report considered cost savings over one local government term (4 years and 3 months). Mergers incur upfront costs, whereas most of the savings will continue to accrue over the long term. Hence the longer the time frame under consideration, the lower the net costs of the merger. Many of the proposed mergers may have a net benefit under a long term time horizon. The net cost estimate is also sensitive to the discount rate used to calculate the present value of these future savings.
- How quickly and how well the mergers are conducted.
- How willing the councils are to merge, a greater willingness to merge is likely to result in greater net savings and lower upfront costs.
- The overall complexity of the merger and compatibility of councils. It may be expected where a merger is complex, the net costs may on average be higher than 25.6 per cent of gross costs, and vice versa for mergers of low complexity.

Based on a detailed review of local council mergers, we estimate the major cost items to be IT and communications systems expenditure (around 45%), employment transition costs (around 20%), branding and other change management activities (around 5%). Depending on the compatibility of IT systems across councils, actual costs may vary considerably from the \$4.4 million estimate per council. As costs are assumed to arise predominately from IT systems and employment transition costs, population is not considered to be a key driving factor in the costs of mergers.

It is assumed the council mergers would be voluntary, not forced, therefore any costs arising from legal challenges to or disputes about the merger have not been included. The cost estimate may in practice be significantly higher if the merger combinations were forced.

| Council Name | Full time equivalent employees | Capital Grants \$ | Total income from operations \$ | Total expenses from operations \$ |
|-------------------|-----------------------------------|----------------------|---------------------------------------|---|
| Ashfield | 173 | 1,048,000 | 36,461,000 | 35,854,000 |
| Auburn | 278 | 4,870,000 | 66,938,000 | 60,103,000 |
| Botany Bay | 328 | 18,192,000 | 75,794,000 | 57,295,000 |
| Burwood | 170 | 7,766,000 | 45,553,000 | 40,579,000 |
| Canada Bay | 296 | 17,524,000 | 91,455,000 | 72,653,000 |
| Canterbury | 525 | 9,796,000 | 107,736,000 | 97,577,000 |
| Gosford | 1,012 | 19,314,000 | 279,222,000 | 266,403,000 |
| Hills | 577 | 66,060,000 | 257,531,000 | 130,106,000 |
| Holroyd | 520 | 4,236,000 | 87,395,000 | 86,470,000 |
| Hurstville | 317 | 4,229,622 | 71,566,309 | 66,255,203 |
| Kogarah | 242 | 3,738,000 | 50,188,000 | 47,596,000 |
| Lake Macquarie | 927 | 44,824,000 | 236,716,000 | 194,422,000 |
| Leichhardt | 466 | 8,523,000 | 87,368,000 | 74,323,000 |
| Marrickville | 536 | 5,651,000 | 98,176,000 | 94,495,000 |
| Newcastle | 870 | 18,000,000 | 241,826,000 | 223,072,000 |
| Parramatta | 759 | 20,109,000 | 201,719,000 | 181,021,000 |
| Randwick | 522 | 6,203,000 | 134,670,000 | 125,051,000 |
| Rockdale | 341 | 15.014.000 | 90.237.000 | 82.867.000 |
| Rvde | 440 | 14.229.000 | 110.351.000 | 94.781.000 |
| Strathfield | 145 | 3.781.000 | 34.777.000 | 32.461.000 |
| Svdnev | 1.773 | 81.784.330 | 597.481.340 | 500.738.870 |
| Waverley | 601 | 9.865.000 | 123.078.000 | 113.026.000 |
| Woollahra | 376 | 3.364.000 | 75.571.000 | 78.468.000 |
| Wyong | 927 | 15.765.000 | 243.215.000 | 221.977.000 |
| Albury | 453 | 19.248.000 | 121.166.000 | 100.676.000 |
| Greater Hume | 122 | 2.512.000 | 29.808.000 | 31.584.000 |
| Armidale Dumareso | 225 | 2.108.000 | 48,462,000 | 50.003.000 |
| Guvra | 61 | 385.000 | 11.785.000 | 12.853.000 |
| Bathurst Regional | 353 | 8.797.000 | 91.701.000 | 77.770.000 |
| Oberon | 78 | 707.000 | 15.117.000 | 13.846.000 |
| Berrigan | 87 | 1.710.000 | 18.913.000 | 18.686.000 |
| Jerilderie | 42 | 1.171.000 | 8.433.000 | 9.128.000 |
| Bland | 115 | 1.307.000 | 22.674.000 | 25.363.000 |
| Coolamon | 63 | 497.000 | 11.682.000 | 11.626.000 |
| Temora | 86 | 1.589.000 | 17.064.000 | 16.591.000 |
| Blavnev | 70 | 2.341.000 | 15.207.000 | 14.901.000 |
| Cabonne | 170 | 6,473,000 | 39,572,000 | 32,285,000 |
| Orange | 366 | 45.436.000 | 127.382.000 | 81.551.000 |
| Bombala | 48 | 498.000 | 10.372.000 | 11.893.000 |
| Cooma-Monaro | 160 | 1.492.000 | 25.195.000 | 30.115.000 |
| Snowy River | 139 | 4.109.000 | 32,280,000 | 30.791.000 |
| Boorowa | 58 | 1.854.000 | 11.504.000 | 10.174.000 |
| Harden | 62 | 1.940.000 | 14.479.000 | 15.954.000 |
| Young | 111 | 2,537.000 | 25.276.000 | 22.733.000 |
| Bogan | 83 | 143.000 | 13.178.000 | 14.270.400 |
| Warren | 71 | 0 | 11.020.000 | 11.690.000 |
| Carrathool | 91 | 5,120.000 | 18,907.000 | 12,633.000 |
| Griffith | 287 | 6,510,000 | 54,381,000 | 45,946,000 |

Appendix 1 – Individual Council data 2013-14

| Murrumbidgee | 39 | 5,964,000 | 11,955,000 | 7,041,000 |
|-------------------|-----|------------|-------------|-------------|
| Conargo | 33 | 103,000 | 6,732,000 | 7,506,000 |
| Deniliquin | 72 | 784,000 | 17,337,000 | 16,260,000 |
| Murray | 85 | 1,036,000 | 18,946,000 | 19,106,000 |
| Wakool | 76 | 1,244,000 | 16,963,000 | 17,376,000 |
| Coonamble | 101 | 270,000 | 16,732,000 | 18,324,000 |
| Gilgandra | 185 | 167,000 | 24,694,000 | 23,829,000 |
| Cootamundra | 82 | 1,264,000 | 15,895,000 | 16,714,000 |
| Junee | 65 | 1,131,000 | 12,418,000 | 12,858,000 |
| Corowa | 112 | 4,730,000 | 33,065,000 | 27,529,000 |
| Urana | 41 | 1,534,000 | 8,542,000 | 7,336,000 |
| Cowra | 167 | 712,000 | 28,569,000 | 29,850,000 |
| Weddin | 58 | 205,000 | 8,484,000 | 11,497,000 |
| Dubbo | 330 | 20,178,000 | 106,917,000 | 93,310,000 |
| Wellington | 111 | 1,940,000 | 22,814,000 | 24,420,000 |
| Narromine | 92 | 1,575,000 | 17,459,000 | 17,998,000 |
| Dungog | 65 | 3,254,000 | 15,000,000 | 14,223,000 |
| Maitland | 354 | 52,140,000 | 125,379,000 | 74,571,000 |
| Fairfield | 705 | 7,997,000 | 152,564,000 | 149,544,000 |
| Liverpool | 662 | 42,715,000 | 185,884,000 | 151,429,000 |
| Gloucester | 86 | 1,995,000 | 14,469,000 | 18,616,000 |
| Great Lakes | 277 | 5,940,000 | 69,452,000 | 65,725,000 |
| Greater Taree | 250 | 15,799,000 | 68,417,000 | 65,437,000 |
| Goulburn Mulwaree | 252 | 4,493,000 | 58,506,000 | 56,627,000 |
| Upper Lachlan | 133 | 7,711,000 | 30,050,000 | 22,862,000 |
| Gundagai | 51 | 451,000 | 8,768,000 | 10,115,000 |
| Tumbarumba | 102 | 4,886,000 | 24,564,000 | 20,446,000 |
| Tumut | 141 | 7,522,000 | 35,594,000 | 29,291,000 |
| Gunnedah | 166 | 1,048,000 | 35,894,000 | 30,825,000 |
| Liverpool Plains | 120 | 3,268,000 | 22,986,000 | 20,870,000 |
| Gwydir | 165 | 1,772,000 | 23,348,000 | 30,867,000 |
| Moree Plains | 220 | 2,832,000 | 65,085,000 | 60,916,000 |
| Hornsby | 550 | 13,424,000 | 142,714,000 | 122,544,000 |
| Ku-ring-gai | 420 | 12,924,000 | 116,869,000 | 100,828,000 |
| Hunters Hill | 59 | 903,000 | 14,214,000 | 13,834,000 |
| Lane Cove | 184 | 10,843,000 | 49,676,000 | 36,842,000 |
| Mosman | 161 | 2,922,000 | 44,312,000 | 38,972,000 |
| North Sydney | 383 | 11,414,000 | 120,157,000 | 93,414,000 |
| Willoughby | 406 | 16,962,000 | 128,548,000 | 96,411,000 |
| Kyogle | 95 | 2,094,000 | 19,983,000 | 24,615,000 |
| Lismore | 400 | 9,936,000 | 100,749,000 | 97,203,000 |
| Richmond Valley | 210 | 5,791,000 | 45,967,000 | 46,043,000 |
| Lachlan | 131 | 812,000 | 28,963,000 | 35,827,000 |
| Parkes | 158 | 6,673,000 | 41,204,000 | 33,722,000 |
| Leeton | 135 | 1,161,000 | 23,122,000 | 23,271,000 |
| Narrandera | 129 | 1,815,000 | 20,216,000 | 19,507,000 |
| Lockhart | 48 | 554,000 | 10,099,000 | 7,509,000 |
| Wagga Wagga | 462 | 15,767,799 | 119,097,866 | 116,962,057 |
| Manly | 359 | 2,616,000 | 64,273,000 | 59,681,000 |
| , Pittwater | 308 | 3,873,000 | 77,084,000 | 72,339,000 |
| Warringah | 589 | 4,750,000 | 156,356,000 | 145,016,000 |
| Palerang | 119 | 3,247,000 | 33,492,000 | 32,869,000 |
| Queanbeyan | 271 | 22,911,000 | 91,351,000 | 75,338,000 |
| Uralla | 105 | 1,588,000 | 18,526,221 | 17,919,000 |
| | | | | |

| Walcha | 67 | 1,015,000 | 10,968,000 | 10,980,000 |
|---------|-----|-----------|------------|------------|
| Average | 269 | 8,573,066 | 68,174,813 | 59,957,481 |