

**June 2021** 





## Our Vision

Lane Cove for a better quality of life.



To be aware of and responsive to the diverse needs and aspirations of the Lane Cove Community.

# Our Guiding Principles

These Guiding Principles ensure a holistic approach to planning and contribute to improving organisational effectiveness:-

### Community

To develop a strong inclusive community that promotes access, equity and participation in decision making, working towards a better Lane Cove for everyone.



### Creativity

To nurture diverse creative expression in the community and foster innovation, to meet the needs of Lane Cove.

### Sustainability

To ensure that all decisions consider a balance of economic, environmental, cultural and social elements to enhance the quality of life in Lane Cove.

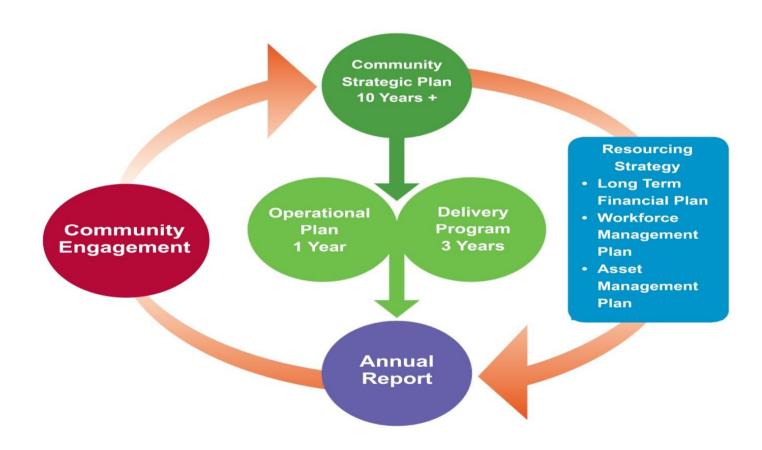


#### **Best Value**

To balance the provision of quality services to the community of Lane Cove with cost and to always seek continuous improvements to the services provided.



### **Lane Cove Council's Integrated Planning Framework**





































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#### **Executive Summary**

#### **Purpose of the Long-Term Financial Plan**

The purpose of the Long Term Financial Plan (LTFP) is to enable Council to better plan and understand long-term financial requirements. This includes consideration of sustainability, service levels and the creation, upgrading and renewal of infrastructure. The role of the LTFP is to ensure Council's Community Strategic Plan is financially sustainable.

The Resourcing Strategy outlines the integration of Lane Cove Council's LTFP, Asset Management Strategy and Workforce Management Plan.

The LTFP is a key component of Council's Resourcing Strategy. This Strategy underpins the Council's Integrated Planning and Reporting framework and demonstrates how the Lane Cove Community Strategic Plan 2035, Delivery Program and Operating Plans will be resourced over the next 10 years.

The Integrated Planning Framework encourages and supports the review and implementation of plans relating to the Financial, Asset and Workforce contributions to the Council. Through sound financial planning, proactive asset management and the development of a strong workforce, Lane Cove Council will maintain its position as a sustainable and 'fit for the future' Council.



#### **Financial Sustainability**

Financial sustainability is one of the key issues facing local government. This is due to several significant contributing factors including the cost associated with ageing infrastructure, revenue growth constraints, and the expenses Councils absorb as a result of cost shifting from other levels of government. Financial sustainability in local government has been the topic of several industry wide reviews and media articles in recent years.

In April 2013, NSW Treasury Corporation (TCorp) released its report on the Financial Sustainability of the New South Wales Local Government Sector. TCorp rated Lane Cove Council's Financial Sustainability (FSR) as 'Sound' and it's Financial Outlook as 'Moderately Sustainable'. In 2016, PriceWaterhouseCoopers stated that "Council is considered to be in a very sound and stable financial position".

The TCorp report also identified a number of areas that could be addressed to improve the Financial Outlook. These matters such as continuing Operating Surpluses and adequate Maintenance and Renewal expenditure have been addressed in the current LTFP and Asset Management Plans through the successful application of a Special Purpose Infrastructure Variation secured in 2012. This variation, and increases in growth across the local government area, has seen expenditure exceed required asset maintenance investment, asset renewals in excess of depreciation and continuing Operating Surpluses after Capital Contributions.

#### **Stormwater Levy**

A Stormwater Levy was introduced in 2018/19. A flood study of Council's network was completed and determined that 543,000m2 of land is subject to flooding during a 1 in 20-year storm. To address the flooding, 16km of larger capacity pipes are required. Preliminary estimates indicate that \$20 million is required to complete these upgrades. All funds collected from the Stormwater Levy will be used to address the flooding identified. The Stormwater Levy is a fixed amount of \$25 for Residential and Business properties and \$12.50 for Residential Strata units.

#### **Preparation of the Plan**

The LTFP is created using a set of integrated documents that draw on a range of information contained within:

- Council's Community Strategic Plan Liveable Lane Cove 2035
- The Delivery Program & Operational Plan
- The Adopted 2020/21 Budget and Draft 2021/22 Budget
- The Annual Financial Statements
- A range of indicators and measures that are outlined in this plan to extrapolate future financial scenarios.
- The LTFP is developed in conjunction with the Workforce Management Plan and Asset Management Strategies and Plans.

Forecasts regarding Employee Costs and Employee Leave Entitlements liability reflect the assumptions and strategies contained within the Workforce Management Plan. The financial impacts of issues such as an ageing workforce that have been identified in the Workforce Management Plan are also addressed in the LTFP through areas such as the management of the Employee Leave Entitlements Reserve. The Reserve is a reflection of the Council's staff age profile.

The service levels, asset maintenance and renewal requirements outlined in the Asset Management Plan have determined the capital expenditure and maintenance expenditure components of the LTFP. The objectives of the Asset Management Plans correlate with the LTFP objectives and measures regarding capital expenditure. Council has budgeted to spend \$23.76 million on capital expenditure in 2020/21 (as per March quarter review) and \$37.86 million is allocated in the 2021/22 budget.

The LTFP is a dynamic document, updated each year on the adoption of the Budget and the completion of the annual Financial Statements. The LTFP changes as the needs, strategies and the financial position of the Council change over time.

#### **Long Term Financial Plan Objectives**

The LTFP intends to achieve the following objectives over the 10 year timeframe:

- 1. Maintain or improve existing service levels to the community
- 2. Maintain a strong cash position.
- 3. Maintain an operating surplus in the annual budget
- 4. Maintain a sufficient **Employee Leave Entitlements Cash Reserve** based on the age and entitlements of all staff, in accordance with the Council's Workforce Strategy.
- 5. Capital expenditure on asset renewal, upgrades and extensions exceed depreciation to continue to reduce infrastructure backlog.
- 6. That Council continues to reduce real operating costs per capita.

### **Measuring Financial Performance**

Name of Measure	What it Measures	Target	2019/20
Operating Performance Ratio	Containment of Operating Expenditure within Operating Revenue	>0%	1.81%
Own Source Operating Revenue	Fiscal Flexibility	>60%	64.54%
Unrestricted current ratio	Ability to meet financial obligations	>1.5%	2.96%
Debt service ratio	Availability of cash to service debt	<20%	0%
Rates & annual charges	Impact of uncollected Rates and Charges	<5%	3.48%
Cash Expense Cover Ratio	The number of months Council can pay expenses without additional cash flows	>3 Months	34 Months
Building and infrastructure renewals ratio	The rate of asset renewal against the rate they are depreciated	>100%	138%
Infrastructure Backlog Ratio	The proportion of backlog against the value of the infrastructure	<2%	0.85%
Asset Maintenance Ratio	Actual versus required annual asset maintenance	>100%	236%
Capital Expenditure Ratio	Extent of expansion in asset base against depreciation	>100%	0.69%



#### **Current Financial Position**

Council's current financial position continues to remain sound. The audited Financial Statements as at 30 June 2020 indicated that Council's internally restricted cash reserves totaled \$20.5 million and its externally restricted cash reserves (such as developer contributions, grants and special levies) totaled \$59.7 million and unrestricted cash of \$3.1 million.

The key performance measures upon which Council is measured are outlined in the table above (Page 10). For the year ended 2019/20, all indicators were in a healthy position and, in the main, better than industry benchmarks.

Council has achieved this financial position whilst also delivering significant community assets without the use of debt. Major assets delivered over the past 10 years include:-

- 2011 construction commenced on a new Meeting House Community Centre and Child Care Centre in Lane Cove North - \$4.5 million;
- 2012 Council completed the conversion of the top floor of the Lane Cove Community Centre into Gallery Lane Cove, a permanent Art Gallery - \$0.5 million;
- 2013 Blackman Park synthetic playing fields installation commenced \$7.8 million;
- 2014 work was completed on the Aquatic Centre Upgrade \$5.25 million;
- 2015 Stage 2 Plaza Upgrade completed \$4.4 million;
- 2015 Traffic Management initiatives including new traffic signals at Longueville Road and Birdwood Avenue, Lane Cove - \$0.68 million;
- 2015 Little Lane Car Park Redevelopment commenced the project delivered 200 car park spaces, 1,045sqm of community space and 550sqm of commercial space \$12.5 million;
- 2015 Kindy Cove (Child Care Centre) refurbished and extended \$1.2 million;
- 2016 Community Facility at 314 Burns Bay Road \$4.0 million;
- 2016 Traffic Management Facilities \$1.1 million;
- 2016 Completion of the Blackman Park Scout Hall \$2.45 million;

- 2017 Aquatic Centre Upgrade \$0.69 million;
- 2017 Tantallon Oval Improvements \$0.3 million;
- 2017 River Rd Retaining Wall \$0.4 million;
- 2017 Finalise Little Lane Car Park Development \$3.56 million;
- 2018 Completion of the Blackman Park off leash dog area;
- 2019 Completion of Mindarie Park, stage 1 \$2.0 million;
- 2020 Allocation for stage 2 of Mindarie Park \$2.7 million;
- 2020 Allocation for the continued planning and project design for the over rail plaza at St Leonards \$1.5 million;
- 2020 Allocation for various traffic management upgrades \$3.0 million;
- 2020 Completion of The Canopy \$80 million;
- 2020 Proposed Indoor Sport and Recreational Facility \$1.5 million;
- 2020 Completion of Lane Cove Pool \$12 million;
- 2020 Lodging DA and going to tender for St Leonards Plaza \$1 million;
- 2021 Upgrade at Tantallon Oval \$1.7 million;
- 2021 Bob Campbell Oval Master Plan \$3 million; and
- 2021 Commence construction of St Leonards Over-Rail Plaza \$40 million (over 2 years)

Council over the next 10 years will continue to upgrade community facilities through the ongoing implementation and review of the Major Projects Strategic Plan.

### **Assumptions and Forecasts**

The 2019/20 Financial Statements, Adopted 2020/21 Budget and the Proposed 2021/22, 2022/23 & 2023/24 Budget estimates are the base years for the LTFP. In Council's Base Case Scenario, the following assumptions have been used to forecast income and expenditure estimates over the next 10 years.

Category	Commentary	Assumption
Rates	Indexed by estimated NSW State Government rate pegging.	2.0% for 2021/22- 23/24 and 1.5% for 2024/25 and beyond
Rates and Annual Charges Growth	Growth based on new properties has not been factored in the base scenario.	0%
User Charges and Fees	Estimated annual increases of	1.5%
Interest and Investment Revenue	Not indexed to CPI, based on average real expected yield of	1.5%
Grants and Contributions – Operating	Estimated annual increases of	1.5%
Grants and Contributions – Capital	Estimated annual increases of	1.5%
Other Revenue	Estimated annual increases of	1.5%
Employee Benefits and On Costs	In line with award entitlements and on-costs including estimated Superannuation levy increases and Workers Compensation costs etc.	1.5%
Category	Commentary	Assumption
Materials and Contracts	Based on estimated annual increases of	1.5%
Depreciation	Based on estimated annual increases of	1.5%
Other Expenses	Includes government levies and utilities, based on estimated annual increases of	1.5%



### **Population**

The most comprehensive population count available in Australia is derived from the Census of Population and Housing conducted by the Australian Bureau of Statistics (ABS) every five years. At the 2016 Census, Lane Cove LGA had an estimated resident population (ERP) of 37,694. The 2020 estimated population stated by the ABS was 40,534.

#### Inflation

The Consumer Price Index (CPI) measures changes in the price of a fixed 'basket' of goods and services as a way of determining how much inflation is occurring in the economy.

The headline CPI drives a number of revenue and expenditure items in the LTFP. The Federal Treasury provides the 'official' view of CPI forecasts. The RBA range for inflation for 2021/22 is forecast to be between 1.25% - 1.75%. This is a reflection that the global recovery is progressing after the COVID-19 pandemic, however there is still a lot of uncertainty. Inflation extrapolated in the LTFP has been set at 1.5% for the life of the plan.

### Rating

The Council's rating policy is structured on an 'ad valorem' basis with two categories – residential and business. For each category, a minimum rate applies.

The rating structure is reviewed annually to ensure equitable distribution among ratepayers. Any change to the rating structure does not equate to additional income to the Council but redistributes the rating liability of different property types.

The proposed rate increase for 2021/22 through to 2023/24 is 2.0%. From 2024/25, Council anticipates that rates will rise by a more modest 1.5% for the balance of the LTFP.

More Rates related information can be sourced from Council's Revenue Policy which is located within Council's adopted Delivery Program and Operational Plan.

#### **User Fees and Charges**

#### **Statutory Charges:**

The Council has no discretion to determine the amount of the fee for a service when the amount is fixed by regulation or by another authority. Examples of statutory fees include development assessment fees, filming permits and planning certificates. The majority of statutory charges do not provide for annual increases, however some fees are charged on the basis of a percentage of the construction cost of a development. The income derived from these charges is expected to increase by 1.5% annually.

#### **User Fees and Charges**

It is assumed these services will continue to be provided on the same pricing basis. Increases are based on a forecasted increase in the cost of service provision. Having regard to the mix of Statutory and other user fees and charges, the LTFP has projected a 1.5% annual increase for User Fees and Charges.

#### Interest and Investment Revenue

Investments will be made in accordance with the Minister's Investment Order and Council's Investment Policy. Investment returns have been based on a rate of 0.5 per cent above the forecasted 90 day commercial bank bill rate (benchmark). While the current cash rate remains low, investment opportunities continue to be explored (within the limitations of the Ministerial Order as they relate to local government investments). Notwithstanding this, the interest return on Council's investments has been reduced to reflect the current (record) low interest rates.

Movements in cash reserves have also been factored into the LTFP.

#### **Grants and Contributions**

It is assumed all recurrent operating grants and contributions will be maintained at current levels with CPI adjustments plus an allowance for increasing employee costs. Capital Grants and Contributions consist largely of Developer Contributions and Voluntary Planning Agreements. Following recent reforms (and those that are currently being explored), changes such as the timing of Developer Contribution payments (now payable upon occupation certificate, as opposed to construction certificate which was previously the case) will severely impact Council's ability to deliver necessary local infrastructure (in a timely manner) to support housing growth. Further compounding this matter is the State Government's plans to further limit Council's ability to levy for certain local infrastructure.

Both Operating and Capital Grants and Contributions are extrapolated in the LTFP at 1.5% per annum.

#### **Employee Costs**

Increases in employee costs consist of two components; award increases and movements within the grading system as part of the annual performance review process. Staff levels are planned to notionally increase over time to meet expected population growth and service level expectations, as outlined in the Workforce Plan.

Superannuation costs also form part of employee costs.

The LTFP has allowed for a 1.5% annual increase in Employee Costs.

#### **Materials and Contracts**

Materials and Contracts have been estimated to increase in line with inflation. These costs include many day to day costs such as legal costs, consultancies and suppliers. Also included in Materials and Contracts is the required annual maintenance for Council's assets set out in the Asset Management Plan.

### **Borrowings**

No Borrowings have been included in the LTFP Base Case Scenario. Refer to Scenario 2 for potential loan borrowings associated with the proposed indoor sport and recreation facility.

### **Capital Expenditure**

Capital expenditure is based on the Council's Asset Management Plans and other short and medium term plans. The Council's Asset Management Plans outline the maintenance and renewal strategies for each of the Council's major assets including roads, footpaths, drainage, buildings and open space assets.

The Asset Management Plans provide a condition assessment of each asset, a cost to bring each category of asset back to a satisfactory condition and the required annual maintenance that needs to be expended to ensure a satisfactory condition is maintained.

Capital Expenditure in the LTFP for the period 2021/22 to 2023/24 are based on the proposed Budget Estimates for those years. In 2021/22 and 2022/23, funds have been allocated for the commencement of construction of the St Leonards Bus/Rail Interchange and Plaza funded by a Voluntary Planning Agreement in the order of \$20m for each of the 2 years.

For the extrapolation periods of the LTFP it has been assumed that Capital Expenditure will account for 19% of Council's Operating Expenses from Continuing Operations. This will provide sufficient asset renewal funding to ensure asset renewal benchmarks are satisfied and, more importantly, the network of infrastructure assets that Council maintains on behalf of the community continue to perform at satisfactory levels.

#### **Future Known Assets and Revenue Streams**

A number of Voluntary Planning Agreements (VPAs) have been entered into with Council along with Council initiatives that will provide future assets and revenue streams. An example of this is 'The Canopy', completed in 2020, which now provides significant cash inflows from retail tenancies as well as fees and charges for the use of community spaces and basement parking.

The LTFP is conservative and does not incorporate proposed major projects that are not committed to, or have been adopted by Council. As the LTFP is revised on an annual basis, major projects and revenue streams from same will be included when commitment and certainty can be modelled.

#### **Sensitivity Analysis**

The LTFP contains a number of assumptions based on various sources such as legislation, inflation, current service provisions and wage markets. Variations in these assumptions during the life of the plan may have a significant impact on the Council's future financial plans. The LTFP is updated each year to ensure the assumptions are continually updated with the latest information available.

#### Interest on Investments

The Council has a large investment portfolio that is subject to movements in interest rates. Investments are placed and managed in accordance with the Council's adopted Investment Policy in compliance with the Local Government Act. As a custodian of the community's funds, the Council ensures funds are invested with the same care, diligence and skill that a prudent person would exercise.

#### **Inflation**

Changes in inflation will impact both revenue and expenditure.

#### **Employee Costs**

Changes in employee costs will impact both revenue and expenditure. Staff turnover patterns will impact the Employee Leave Entitlements' Liability and Reserve calculations, as well as recruitment, learning and development costs.

#### **Grants**

The LTFP model only includes likely recurring operational grants. A number of the grants that are received fund specific programs that may not be offered by the Council if the grants were not forthcoming. The general purpose component of Council's Financial Assistance Grant is approximately \$1.1 million per annum. If this grant was eliminated, the Council would need to consider investigating a range of measures including increasing rates, reducing capital expenditure and/or service levels.

#### **Risk Assessment**

Throughout the development of the LTFP, the assumptions underlying the plan are continually tested through a risk assessment process.

A conservative approach has been taken in developing the LTFP to ensure chosen options are more likely to succeed and expose the Council to the least amount of risk. For example, conservative estimates regarding income generated from known future revenue streams have been included in the plan. Capital Expenditure Reviews have and will be undertaken for high valued projects to minimise risk to the Council and ensure a well informed decision-making process.

## Long Term Financial Plan 2021 - Base Scenario

#### **Income Statement** 2019/20 2020/21 Budget 2021/22 Budget 2022/23 Budget 2023/24 Budget 2024/25 Budget 2025/26 Budget 2026/27 Budget 2027/28 Budget 2028/29 Budget 2029/30 Budget 2031/32 Budget Actuals Revised Estimate Estimate Estimate Estimate Estimate Estimate Estimate Estimate Estimate INCOME FROM CONTINUING OPERATIONS Rates & Annual Charges (32.286)(34, 137)(34,517) (35,164)(35.824)(36,496)(37,043)(37,599)(38, 163)(38,735)(39,316)(39.906)User Charges & Fees (5,904)(6.054)(4,974)(5.049)(5,124)(5,201)(5,279)(5.358)(5,439)(5.520)(5,603)(5,687)Other Revenues (2,403)(2,589)(1,710)(5,083)(2.367)(2.439)(2,476)(2,513)(2.550)(2,628)(2,667)(2,707)Grants & Contributions - Operating Purposes (3.494)(3.842)(3.575)(3,629)(3.683)(3,738)(3.794)(3.851)(3,909)(3.968)(4.027)(4,088)Grants & Contributions - Capital Purposes (20,753)(18,625)(5,798)(1,470)(1,492)(1,514)(1,537)(1.560)(1,583)(1,607)(1,631)(1.656)Interest & Investment Revenue (1,629)(1,157)(755)(766)(778)(789)(801) (813)(825)(838)(850)(863)Other Income (3,036)(332)(6,848)(6,960)(7,064)(7,170)(7,278)(7,387)(7,498)(7,610)(7,724)(7,840)Net Gain from the disposal of assets (119)(149)(151)(153)(155)(155) (155)(155)(155)(155)(155)TOTAL INCOME FROM CONTINUING OPERATIONS (68,812)(69,349)(58.983)(55,591)(56,557)(57,540)(58.400)(59,274)(60, 161)(61,061)(61,975)(62,902)**EXPENSES FROM CONTINUING OPERATIONS** 19,202 22.349 23,024 24,076 Employee Benefits & On-Costs 21,184 21,498 21,693 22.019 22,684 23,370 23,720 24,437 Materials & Services 16.966 20.237 21.399 21,521 21.837 22.159 22.492 22,829 23,172 23.519 23,872 24,230 Borrowing Costs Depreciation & Amortisation 8.173 7.108 7.613 8.052 8.296 8.420 8.546 8.675 8.805 8.937 9.071 9.207 Other Expenses 4.912 2.143 2.208 3.495 2.095 2.111 2.175 2.241 2.274 2.308 2.343 2.378 Loss on Disposal of Assets 3.214 Fair Value Decrement on Investment Properties 182 Net share of intereest in Joint Ventures 110 TOTAL EXPENSES FROM CONTINUING OPERATIONS 50.277 53.946 53,045 53.498 54.294 55.930 56,769 58.484 59.362 60.252 55.103 57.620 (SURPLUS) DEFICIT FROM CONTINUING OPERATIONS (18,535) (2,093) (2,437)(2,541)(2,577) (15,403)(5,938)(2,263)(2,471) (2,506)(2,613) (2,650)(SURPLUS) DEFICIT FROM CONTINUING OPERATIONS 2.218 3.222 (140) (623)(771)(923)(934) (946) (958)(970)(982)(994)BEFORE CAPITAL AMOUNTS Deficit Deficit Surplus Surplus Surplus Surplus Surplus Surplus Surplus Surplus Surplus Surplus



881,802

897,205

903,143

905,236

907,498

909,935

912,406

914,911

917,452

920,028

TOTAL EQUITY

#### Statement of Financial Position 2019/20 2020/21 Budget 2021/22 Budget 2022/23 Budget 2023/24 Budget 2024/25 Budget 2025/26 Budget 2026/27 Budget 2027/28 Budget 2028/29 Budget 2029/30 Budget 2031/32 Budget Actuals Revised Estimate ASSETS **Current Assets** Cash & cash equivalents 3.870 2.081 2.450 1.877 1.627 1.549 1.497 2.430 4.180 5.958 7.763 9.595 67.000 69.468 39.468 24.468 24.468 24.468 24.468 24.468 24.468 24.468 24.468 Investments 24.468 Receivables 4,257 4.257 4.257 4.257 4.257 4.257 4.257 4.257 4.257 4.257 4.257 4.257 Inventories 7 7 7 7 7 7 7 7 7 Other 344 344 344 344 344 344 344 344 344 344 344 344 Total Current Assets 75.478 76.157 46.526 30.953 30.703 30.625 30.573 31.506 33.256 35.034 36.839 38.671 Non Current Assets 10,000 5,000 5.000 5,000 Investments 12.468 10.000 5.000 5.000 5,000 5.000 5.000 5,000 756.781 825.714 827.212 Infrastructure, property, plant & equipment 772.928 802.736 823.354 823.817 824.281 824.751 825.229 826.206 826.705 Investments accounted for using the equity method 1.224 1.230 1.236 1.243 1.249 1.255 1.268 1.274 1.280 1.287 1.218 1.261 64,828 65,152 66,134 67,131 67,804 68,143 Investment property 64,505 65,477 65,805 66,465 66,797 67,466 Total Non-Current Assets 834.972 848.980 879.118 895.068 895.864 896.663 897.471 898,287 899.112 899.946 900.789 901.642 TOTAL ASSETS 910.450 925,137 925.643 926.020 926.567 927.288 928.043 929.793 932.368 934.980 937.628 940.313 LIABILITIES **Current Liabilities** Payables 11.651 11.651 10.901 10.151 9.401 8.651 7.901 7.901 7.901 7.901 7.901 7.901 Contract Liabilities 3.715 3.715 Borrowings Provisions 6,593 6.626 6.659 6.692 6,726 6,759 6,793 6,827 6,861 6.896 6.930 6,965 Total Current Liabilities 21.959 21.992 17.560 16,843 16.127 15.410 14,694 14,728 14,762 14,797 14.831 14,866 Non Current Liabilities Payables 6,541 5,791 4,791 3,791 2,791 1,791 791 Borrowings 148 149 149 150 151 152 152 153 154 155 156 156 Provisions **Total Non-Current Liabilities** 5,940 2,942 943 154 156 156 6,689 4,940 3,941 1,943 153 155 TOTAL NON-CURRENT LIABILITIES 27.932 14.882 28.648 22.501 20.785 19.069 17.353 15.638 14.916 14.951 14.987 15.022 NET ASSETS 925,291 881.802 897.205 903.143 905.236 907.498 909.935 912.406 914.911 917.452 920.028 922.641 **EQUITY** 480,865 488.896 493,595 496.066 498,571 501,112 506,301 508.951 Retained earnings 465,462 486.803 491.158 503.688 Revaluation reserves 416,340 416,340 416,340 416,340 416,340 416,340 416,340 416,340 416,340 416,340 416,340 416,340

925,291

922,641



#### Statement of Cash Flow 2019/20 2020/21 Budget 2021/22 Budget 2022/23 Budget 2023/24 Budget 2024/25 Budget 2025/26 Budget 2026/27 Budget 2027/28 Budget 2028/29 Budget 2029/30 Budget 2031/32 Budget Actuals Revised Estimate Estimate Estimate Estimate Estimate Estimate Estimate Estimate Estimate **Cash Flow from Operating Activities** Receipts 70.517 68.901 58.504 55.108 56.070 57.049 57.908 58.780 59.665 60.564 61.476 62.401 (51,010)Payments (29,431)(47,049)(50,424)(47,041)(47,714)(48,399)(49,099)(48.850)(48,781)(49.513)(50,256)Net Cash Flow from Operating Activities 41.086 21.852 8.356 8.651 8.810 9.930 10,885 11.051 11,220 11,391 8.080 8.067 Cash Flow from Investing Activities Receipts Sale of Investments 30.000 20.000 Sale of Infrastrucutre, Property, Plant & Equipment 173 119 149 151 153 155 155 155 155 155 155 155 Payments Purchase of Investments (503)Purchsae of Investment Properties (44.182) Purchase of Property Plant & Equipment (12,979)(23,760)(37,860)(28,791)(8,759)(8,884)(9.017)(9,152)(9,290)(9,429)(9.570)(9,714)Net Cash Flow from Investing Activities (57,491)(23,641)(7,712)(8,641)(8,606)(8,728)(8,862)(8,997)(9,134)(9,274)(9,415)(9,559)Cash Flow from Funancing Activities Receipts - Borrowings Payments - Borrowings Net Cash Flow from Financing Activities Net change in Cash and Cash Equivalents 1,778 (16.405) (1.789)369 (573)(78) (52) 933 1.751 1.833 (250)1.805 Plus: Cash & Cash Equivalents at beginning of the year 20,275 3,870 2,081 2,450 1,877 1,627 1,549 1,497 2,430 4,180 5,958 7,763 2.450 1.549 1.497 2.430 9,595 Cash & Cash Equivalents at end of the year 3,870 2.081 1.877 1,627 4,180 5.958 7,763 79.468 79.468 49.468 29.468 29.468 29.468 29.468 29.468 29.468 29.468 29.468 29.468 Plus Investments on hand - end of year 81.549 30.965 37.231 Total Cash, Cash Equivalents and Investments 83.338 51.918 31.345 31,095 31.017 31.898 33.648 35.426 39.063 Cash and Investments External Restrictions 59.723 59.143 39.143 19.143 19.143 19.143 19.143 19.143 19.143 19.143 19.143 19.143 20,502 17,010 9,718 8,173 8,605 9,013 9,397 9,757 10,092 10,403 10,688 10,947 Internal Restrictions Unrestricted 3.113 5.396 3.057 4.029 3.347 2.861 2.424 2.998 4.413 5.880 7.400 8.974 83,338 81,549 51,918 31,017 30,965 31,898 33,648 35,426 37,231 Total Cash, Cash Equivalents and Investments 31,345 31,095 39,063

## Long Term Financial Plan 2021 – Base Scenario

#### **Capital Expenditure** 2019/20 2020/21 Budget 2021/22 Budget 2022/23 Budget 2023/24 Budget 2024/25 Budget 2025/26 Budget 2026/27 Budget 2027/28 Budget 2028/29 Budget 2029/30 Budget 2031/32 Budget Actuals Revised Estimate Capital Expenditure Plant & Motor Vehicles 621 1.257 910 923 937 952 966 981 995 1.010 1,026 1.041 655 408 405 411 417 423 430 436 Office Equipment/Computers 245 443 449 456 44 14 14 14 45 46 46 47 48 48 49 Furniture & Fittings Land - Operational land Land - Community land 1,790 5.627 3.278 1.785 1.764 1.844 1.900 1.929 Buildings/Other Structures 2,403 1,760 1.817 1,872 Infrastructure - Roads 8.876 7.298 26.655 23.011 3.051 3.092 3.138 3.185 3.233 3.282 3.331 3.381 1,546 1,270 1,625 1,649 1,674 1,725 1,777 2,054 1,578 1,601 1,699 1,751 Infrastructure - Stormwater drainage Infrastructure - Swimming Pools 9,982 3,680 30 30 31 31 31 32 32 33 33 34 3,615 Infrastructure - Open Space 10,748 4.194 748 602 626 635 645 655 664 674 684 358 314 317 322 327 332 337 342 347 352 358 Library Books 363 Total Capital Expenditure 34.779 23,760 37.860 28,791 8.759 8.884 9.017 9.152 9.290 9.429 9.570 9,714 Funded By Loans Asset Sales 27,856 12,371 27,292 21,545 1,568 1,592 1,616 1,640 1,665 1,690 1,715 1,741 Reserves 2.174 4.409 4.858 595 604 613 622 632 641 651 660 670 Grants and Contributions 6.679 6.779 6.984 7.089 7,303 Recurrent Revenue 4.749 6.980 5.710 6.651 6.587 6.881 7.195 34.779 23.760 37.860 28.791 8.759 8.884 9.017 9.152 9.290 9.429 9.570 9,714 Total Funding

## Long Term Financial Plan 2021 – Base Scenario

	Performance Indicators													
	Target	2019/20 Actuals	2020/21 Budget Revised	2021/22 Budget Estimate	2022/23 Budget Estimate	2023/24 Budget Estimate	2024/25 Budget Estimate	2025/26 Budget Estimate	2026/27 Budget Estimate	2027/28 Budget Estimate	2028/29 Budget Estimate	2029/30 Budget Estimate	2031/32 Budget Estimate	
Operating Performance Ratio	>0%	1.8%	-6.6%	0.0%	0.9%	1.1%	1.4%	1.4%	1.4%	1.4%	1.4%	1.4%	1.4%	
Own Source Operating Revenue	>60%	64.5%	67.4%	83.9%	90.6%	90.6%	90.6%	90.6%	90.6%	90.6%	90.6%	90.6%	90.6%	
Unrestricted current ratio	>1.5%	2.96	2.73	3.20	3.60	4.22	5.19	6.78	7.16	7.88	8.62	9.36	10.12	
Debt service ratio	>2.00x	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Rates & annual charges														
outstanding percentage	<5%	3.5%	3.4%	3.4%	3.3%	3.3%	3.2%	3.2%	3.1%	3.1%	3.0%	3.0%	3.0%	
Cash Expense Cover Ratio	>3 Months	34.0	20.8	12.4	8.0	7.8	7.7	7.6	7.8	8.3	8.6	8.9	9.2	
Building and infrastructure	>100%	137%	266%	163%	98%	95%	95%	95%	95%	95%	95%	95%	95%	
renewals ratio														
Meets Target Measure														
Does Not Meet Target Measure			_										_	

Note: Council has not factored in any capital grants received to fund building and infrastructure renewal works. Once added, it would improve the ratio to be over 100%.



#### **Assumptions for Scenario 2**

The LTFP base model is based on limited expansion or growth in Lane Cove Council. Scenario 2 explores three (3) key areas which include considerable growth over a sustained period of time. They are summarised below;

#### 1. St Leonards

A large development in St Leonards is expected to be completed in 2022/23 which will ultimately yield approximately \$1.0 million in additional rates revenue. This development includes a new Library which Council will own, manage and operate and is estimated to cost \$500k per annum. This may vary once operational hours have been confirmed and the level of programs/activities have been established. Provision has also been made to maintain the green space/public domain within the perimeters of the development.

#### 2. St Leonards South

Development at St Leonards South is expected to commence soon with staged completion commencing from 2024/25. An annual projection of \$250k in additional rate revenue (compounding and cumulative) has been forecast. In addition, two (2) new Childcare Centres are proposed to be built and are expected to be operational by 2025/26. This will bring in additional revenue of approximately \$300k per annum.

#### 3. Indoor Sport and Recreation Facility

A Development Application has been lodged for a new sport and recreation facility located at 180 River Road. The facility is estimated to cost \$51 million and, if approved, is scheduled to commence in 2022/23. Sources of funding for this project include \$31 million in various Contributions and Reserves and a \$20 million loan borrowing from TCorp.



	Income Statement - Scenario 2												
	2019/20 Actuals	2020/21 Budget Revised	2021/22 Budget Estimate	2022/23 Budget Estimate	2023/24 Budget Estimate	2024/25 Budget Estimate	2025/26 Budget Estimate	2026/27 Budget Estimate	2027/28 Budget Estimate	2028/29 Budget Estimate	2029/30 Budget Estimate	2031/32 Budget Estimate	
INCOME FROM CONTINUING OPERATIONS													
Rates & Annual Charges	(32,286)	(34,137)	(34,517)	(35,895)	(36,875)	(37,783)	(38,589)	(39,410)	(40,248)	(41,101)	(41,971)	(42,879)	
User Charges & Fees	(5,904)	(6,054)	(4,974)	(5,049)	(5,124)	(5,201)	(5,279)	(5,358)	(5,439)	(5,520)	(5,603)	(5,687)	
Other Revenues	(1,710)	(5,083)	(2,367)	(2,403)	(2,439)	(2,476)	(2,513)	(2,550)	(2,589)	(2,628)	(2,667)	(2,707)	
Grants & Contributions - Operating Purposes	(3,494)	(3,842)	(3,575)	(3,629)	(3,683)	(3,738)	(3,794)	(3,851)	(3,909)	(3,968)	(4,027)	(4,088)	
Grants & Contributions - Capital Purposes	(20,753)	(18,625)	(5,798)	(6,470)	(27,492)	(1,514)	(1,537)	(1,560)	(1,583)	(1,607)	(1,631)	(1,656)	
Interest & Investment Revenue	(1,629)	(1,157)	(755)	(766)	(778)	(789)	(801)	(813)	(825)	(838)	(850)	(863)	
Other Income	(3,036)	(332)	(6,848)	(6,960)	(7,064)	(7,170)	(7,578)	(7,691)	(7,807)	(7,924)	(8,043)	(8,163)	
Net Gain from the disposal of assets	-	(119)	(149)	(151)	(153)	(155)	(155)	(155)	(155)	(155)	(155)	(155)	
TOTAL INCOME FROM CONTINUING OPERATIONS	(68,812)	(69,349)	(58,983)	(61,322)	(83,608)	(58,827)	(60,246)	(61,390)	(62,555)	(63,741)	(64,948)	(66,198)	
EXPENSES FROM CONTINUING OPERATIONS													
Employee Benefits & On-Costs	19,202	21,184	21,498	22,130	22,462	22,799	23,141	23,488	23,840	24,198	24,561	24,929	
Materials & Services	16,966	20,237	21,399	21,682	22,001	22,325	22,660	23,000	23,345	23,695	24,051	24,412	
Borrowing Costs	-	-	-	180	162	144	126	108	90	72	54	36	
Depreciation & Amortisation	7,108	7,613	8,052	8,173	8,296	8,420	8,546	8,675	8,805	8,937	9,071	9,207	
Other Expenses	3,495	4,912	2,095	2,111	2,143	2,175	2,208	2,241	2,274	2,308	2,343	2,378	
Loss on Disposal of Assets	3,214	-	-	-	-	-	-	-	-	-	-	-	
Fair Value Decrement on Investment Properties	182	-	-	-	-	-	-	-	-	-	-	-	
Net share of intereest in Joint Ventures	110	-	-	-	-	-	-	-	-	-	-	-	
TOTAL EXPENSES FROM CONTINUING OPERATIONS	50,277	53,946	53,045	54,276	55,063	55,863	56,681	57,511	58,354	59,210	60,079	60,961	
(SURPLUS) DEFICIT FROM CONTINUING OPERATIONS	(18,535)	(15,403)	(5,938)	(7,046)	(28,545)	(2,964)	(3,565)	(3,879)	(4,201)	(4,531)	(4,869)	(5,236)	
(SURPLUS) DEFICIT FROM CONTINUING OPERATIONS BEFORE CAPITAL AMOUNTS	2,218	3,222	(140)	(577)	(1,053)	(1,450)	(2,029)	(2,319)	(2,618)	(2,924)	(3,238)	(3,581)	
	Deficit	Deficit	Surplus										



881,802

897,205

903,143

910,189

938,734

941,698

945,264

949,143

953,343

957,874

TOTAL EQUITY

#### Statement of Financial Position - Scenario 2 2019/20 2020/21 Budget 2021/22 Budget 2022/23 Budget 2023/24 Budget 2024/25 Budget 2025/26 Budget 2026/27 Budget 2027/28 Budget 2028/29 Budget 2029/30 Budget 2031/32 Budget Actuals Revised Estimate ASSETS **Current Assets** Cash & cash equivalents 3.870 2.081 2.450 4.830 17.862 16.312 14.354 14.661 16.072 17.803 19.865 22.284 67.000 69.468 39.468 19.468 4.468 4.468 4.468 4.468 4.468 4.468 4.468 Investments 4.468 Receivables 4,257 4.257 4.257 4.257 4.257 4.257 4.257 4.257 4,257 4.257 4.257 4.257 Inventories 7 7 7 7 7 7 7 7 7 7 Other 344 344 344 344 344 344 344 344 344 344 344 344 Total Current Assets 75.478 76.157 46.526 28.906 26.938 25.388 23,430 23,737 25.148 26.879 28.941 31.360 Non Current Assets 10,000 5,000 5.000 5,000 Investments 12.468 10.000 5.000 5.000 5,000 5.000 5.000 5,000 756.781 877.714 Infrastructure, property, plant & equipment 772.928 802.736 848.354 874.817 875.281 876.751 877.229 878.206 878.705 879.212 Investments accounted for using the equity method 1.224 1.230 1.236 1.243 1.249 1.255 1.268 1.274 1.280 1.287 1.218 1.261 64,828 65,152 66,134 67,131 67,804 68,143 Investment property 64,505 65,477 65,805 66,465 66,797 67,466 Total Non-Current Assets 834.972 848.980 879.118 920.068 946.864 947.663 949.471 950.287 951.112 951.946 952,789 953.642 TOTAL ASSETS 910.450 925,137 925.643 948.974 973.051 972.901 974.024 976,260 978.826 985.002 973.803 981.730 LIABILITIES **Current Liabilities** Pavables 11.651 10.901 8.651 7.901 7.901 11.651 10.151 9.401 7.901 7.901 7.901 7.901 Contract Liabilities 3.715 3.715 Borrowings 2.000 2.000 2.000 2.000 2.000 2.000 2.000 2.000 2.000 Provisions 6,593 6.626 6.659 6,692 6,726 6,759 6,793 6,827 6,861 6.896 6.930 6,965 Total Current Liabilities 21.959 21.992 17.560 18,843 18.127 17,410 16,694 16,728 16,762 16,797 16,831 16,866 Non Current Liabilities Payables 6,541 5,791 4,791 3,791 2,791 1,791 791 16.000 14,000 12.000 10.000 8.000 6.000 4.000 2.000 Borrowings 148 149 149 150 151 152 152 153 154 156 156 Provisions 155 **Total Non-Current Liabilities** 5,940 13,943 10,943 8,153 4,155 2,156 156 6,689 4,940 19,941 16,942 6,154 TOTAL NON-CURRENT LIABILITIES 27.932 17.022 28.648 22.501 38,785 35.069 31.353 27.638 24.882 22.916 20.951 18,987 NET ASSETS 881.802 897.205 903.143 938.734 941.698 945.264 949.143 953.343 957.874 962.743 967.980 910.189 **EQUITY** 480,865 493.849 522,394 525,358 528.924 532,803 537,003 541.534 546.403 551,640 Retained earnings 465,462 486.803 Revaluation reserves 416,340 416,340 416,340 416,340 416,340 416,340 416,340 416,340 416,340 416,340 416,340 416,340

967,980

962,743

# **Long Term Financial Plan 2021 – Scenario 2**

	Statement of Cash Flow - Scenario 2												
	2019/20 Actuals	2020/21 Budget Revised	2021/22 Budget Estimate	2022/23 Budget Estimate	2023/24 Budget Estimate	2024/25 Budget Estimate	2025/26 Budget Estimate	2026/27 Budget Estimate	2027/28 Budget Estimate	2028/29 Budget Estimate	2029/30 Budget Estimate	2031/32 Budget Estimate	
Cash Flow from Operating Activities													
Receipts	70,517	68,901	58,504	60,839	83,121	58,337	59,754	60,896	62,059	63,243	64,449	65,697	
Payments	(29,431)	(47,049)	(50,424)	(47,819)	(48,483)	(49,158)	(49,850)	(49,593)	(49,514)	(50,238)	(50,973)	(51,719)	
Net Cash Flow from Operating Activities	41,086	21,852	8,080	13,021	34,638	9,178	9,904	11,304	12,545	13,005	13,476	13,978	
Cash Flow from Investing Activities													
Receipts													
Sale of Investments	-	-	30,000	25,000	15,000	-	-	-	-	-	-	-	
Sale of Infrastrucutre, Property, Plant & Equipment	173	119	149		153	155	155	155	155	155	155	155	
Payments													
Purchase of Investments	(503)	-	-	-	-	-	-	-	-	-	-	-	
Purchsae of Investment Properties	(44,182)	-	-	-	-	-	-	-	-	-	-	-	
Purchase of Property Plant & Equipment	(12,979)	(23,760)	(37,860)	(53,791)	(34,759)	(8,884)	(10,017)	(9,152)	(9,290)	(9,429)	(9,570)	(9,714)	
Net Cash Flow from Investing Activities	(57,491)	(23,641)	(7,712)	(28,641)	(19,606)	(8,728)	(9,862)	(8,997)	(9,134)	(9,274)	(9,415)	(9,559)	
Cash Flow from Funancing Activities													
Receipts - Borrowings	-	-	-	20,000	-	-	-	_	-	-	-	-	
Payments - Borrowings		-	-	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	
Net Cash Flow from Financing Activities	-	-	-	18,000	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	
Net change in Cash and Cash Equivalents	(16,405)	(1,789)	369	2,380	13,032	(1,550)	(1,958)	307					
Plus: Cash & Cash Equivalents at beginning of the year	20,275	3,870	2,081	2,450	4,830	17,862	16,312	14,354	14,661	16,072	17,803	19,865	
Cash & Cash Equivalents at end of the year	3,870	2,081	2,450	4,830	17,862	16,312	14,354	14,661	16,072	17,803	19,865	22,284	
Plus Investments on hand - end of year	79,468	79,468	49,468	24,468	9,468	9,468	9,468	9,468	9,468	9,468	9,468	9,468	
Total Cash, Cash Equivalents and Investments	83,338	81,549	51,918	29,298	27,330	25,780	23,822	24,129	25,540	27,271	29,333	31,752	
Cash and Investments													
External Restrictions	59,723	59,143	39,143	19,143	4,143	4,143	4,143	4,143	4,143	4,143	4,143	4,143	
Internal Restrictions	20,502	17,010	9,718	3,173	3,605	4,013	3,397	3,757	4,092	4,403	4,688	4,947	
Unrestricted	3,113	5,396	3,057	6,982	19,582	17,624	16,282	16,229	17,304	18,726	20,502	22,662	
Total Cash, Cash Equivalents and Investments	83,338	81,549	51,918	29,298	27,330	25,780	23,822	24,129	25,540	27,271	29,333	31,752	



	Capital Expenditure - Scenario 2												
	2019/20 Actuals	2020/21 Budget Revised	2021/22 Budget Estimate	2022/23 Budget Estimate	2023/24 Budget Estimate	2024/25 Budget Estimate	2025/26 Budget Estimate	2026/27 Budget Estimate	2027/28 Budget Estimate	2028/29 Budget Estimate	2029/30 Budget Estimate	2031/32 Budget Estimate	
Capital Expenditure													
Plant & Motor Vehicles	621	1,257	910	923	937	952	966	981	995	1,010	1,026	1,041	
Office Equipment/Computers	245	655	408	405	411	417	423	430	436	443	449	456	
Furniture & Fittings	-	44	14	14	14	45	46	46	47	48	48	49	
Land - Operational land	-	-	-	-	-	-	-	-	-	-	-	-	
Land - Community land	-	-	-	-	-	-	-	-	-	-	-	-	
Buildings/Other Structures	2,403	5,627	3,278	26,760	27,785	1,764	1,790	1,817	1,844	1,872	1,900	1,929	
Infrastructure - Roads	8,876	7,298	26,655	23,011	3,051	3,092	3,138	3,185	3,233	3,282	3,331	3,381	
Infrastructure - Stormwater drainage	1,546	1,270	2,054	1,578	1,601	1,625	1,649	1,674	1,699	1,725	1,751	1,777	
Infrastructure - Swimming Pools	9,982	3,680	30	30	31	31	31	32	32	33	33	34	
Infrastructure - Open Space	10,748	3,615	4,194	748	602	626	1,635	645	655	664	674	684	
Library Books	358	314	317	322	327	332	337	342	347	352	358	363	
Total Capital Expenditure	34,779	23,760	37,860	53,791	34,759	8,884	10,017	9,152	9,290	9,429	9,570	9,714	
Funded By													
Loans	-	-	-	20,000	-	-	-	-	-	-	-	-	
Asset Sales	-	-	-	-	-	-	-	-	-	-	-	-	
Reserves	27,856	12,371	27,292	26,545	27,568	1,592	2,616	1,640	1,665	1,690	1,715	1,741	
Grants and Contributions	2,174	4,409	4,858	595	604	613	622	632	641	651	660	670	
Recurrent Revenue	4,749	6,980	5,710	6,651	6,587	6,679	6,779	6,881	6,984	7,089	7,195	7,303	
Total Funding	34,779	23,760	37,860	53,791	34,759	8,884	10,017	9,152	9,290	9,429	9,570	9,714	

## **Long Term Financial Plan 2021 – Scenario 2**

	Performance Indicators - Scenario 2												
	Target	2019/20 Actuals	2020/21 Budget Revised	2021/22 Budget Estimate	2022/23 Budget Estimate	2023/24 Budget Estimate	2024/25 Budget Estimate	2025/26 Budget Estimate	2026/27 Budget Estimate	2027/28 Budget Estimate	2028/29 Budget Estimate	2029/30 Budget Estimate	2031/32 Budget Estimate
Operating Performance Ratio	>0%	1.8%	-6.6%	0.0%	0.8%	1.6%	2.3%	3.2%	3.6%	4.0%	4.5%	4.9%	5.3%
Own Source Operating Revenue	>60%	64.5%	67.4%	83.9%	83.3%	62.5%	90.8%	90.9%	90.9%	91.0%	91.0%	91.0%	91.1%
Unrestricted current ratio	>1.5%	296.0%	273.2%	320.5%	221.2%	469.2%	507.2%	549.0%	555.9%	587.8%	627.0%	673.5%	728.2%
Debt service ratio	>2.00x	N/A	N/A	N/A	3.94	4.25	4.53	4.90	5.14	5.39	5.65	5.92	6.20
Rates & annual charges													
outstanding percentage	<5%	3.5%	3.4%	3.4%	3.3%	3.2%	3.1%	3.1%	3.0%	2.9%	2.9%	2.8%	2.7%
Cash Expense Cover Ratio	>3 Months	3398.0%	2079.9%	1235.6%	705.7%	649.7%	604.7%	551.3%	561.2%	594.9%	626.5%	664.5%	709.3%
Building and infrastructure	>100%	137%	266%	163%	98%	95%	95%	108%	95%	95%	95%	95%	95%
renewals ratio													
Meets Target Measure													
Does Not Meet Target Measure													

Note: Council has not factored in any capital grants received to fund building and infrastructure renewal works. Once added, it would improve the ratio to be over 100%.