



Capacity to Pay

Snowy Valleys Council

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Executive summary

Snowy Valleys Council ('Council') is currently in a difficult position whereby the organisation is financially unsustainable at current levels of income and expenditure. While Council has been actively undertaking initiatives to improve this position, it is unlikely that these alone will be sufficient to address the core issues in the long term. As such Council is currently in the process of reviewing a potential special rate variation (SRV) and what the impact on the community may be. This report puts due emphasis on the capacity to pay principle; given that some ratepayers have more ability to pay rates than others.

This report provides an analysis and evaluation of relative wealth and financial capacity; it looks at the financial vulnerability and exposure of different community groups within the local government area (LGA). The key findings are summarised in table 1.

Table 1 Area summary

| Area | Findings |
|----------------------------|--|
| Adelong and Surrounds | <ul style="list-style-type: none"> Highest proportion of family households as well as the largest proportion of young residents under the age of 18 High levels of home ownership Largest middle class with respect to equivalised household income |
| Batlow and Surrounds | <ul style="list-style-type: none"> Highest proportion of retirees amongst the LGA areas Lowest level of equivalised household income within the LGA Highest proportion of residents requiring assistance |
| Tumbarumba - Khancoban | <ul style="list-style-type: none"> Largest proportion of residents in the workforce or of working age Highest proportion of households with children Second highest level of equivalised household income within the LGA |
| Tumut Surrounds - Talbingo | <ul style="list-style-type: none"> Second highest proportion of family households High levels of home ownership Highest level of equivalised household income within the LGA Lowest proportion of households under housing stress |
| Tumut | <ul style="list-style-type: none"> Second highest proportion of working age residents Largest proportion of 'at risk' households Highest level of social housing within the LGA Second lowest overall level of equivalised household income Highest proportion of households under financial household stress |

Further, in consideration of the impact of the SRV, Council should also factor in the recent bushfires as well as the current ongoing COVID-19 pandemic. The SRV impact analysis shows that, on average, there will be larger increases in the former Tumut LGA due to the relative higher value of land.

Introduction

Snowy Valleys Council's financial position is unsustainable at current levels of income and expenditure. Council has been making significant changes to become sustainable however it is unlikely that these initiatives alone will be sufficient in the long term. As such council is currently exploring avenues to address the current financial challenges, one of which is a permanent SRV. A number of factors are considered when determining the size and need for and SRV including, equity, efficiency and capacity to pay. This report puts due emphasis on the capacity to pay principle given that some ratepayers have more ability to pay rates than others.

This report provides an analysis and evaluation of relative wealth and financial capacity; it looks at the financial vulnerability and exposure of different community groups within the LGA.

Key considerations include:

- regions of social disadvantage
- particularly vulnerable groups of individuals
- patterns of household expenditure
- impacts on industry (including COVID-19).

These findings will then be compared to proposed rate increases to identify whether there are any groups or individuals that are being particularly impacted and/or marginalised.

Data for this review was obtained from the following sources:

- Australian Bureau of Agricultural and Resource Economics and Sciences, L. Whittle, *Analysis of Effects of bushfires and COVID-19 on the forestry and wood processing sectors*, Canberra, 2020.
- Australian Bureau of Statistics, *2016 Census Data*, 'Data by Regions'.
- Housing and Homelessness Policy Consortium (ACT Shelter, ACTCOSS, Women's Centre for Health Matters, Youth Coalition of ACT), 'Snapshot: Housing stress and its effects', Canberra, February 2016.
- NSW Department of Primary Industry, University of Canberra, Forest & Wood Products Australia, *Socio-economic impacts of the softwood plantation industry in the Southwest Slopes and Bombala region, NSW*, May 2017.
- Profile ID - Snowy Valleys Council community/social/economic profiles.
- Spendmapp - Snowy Valleys Council.

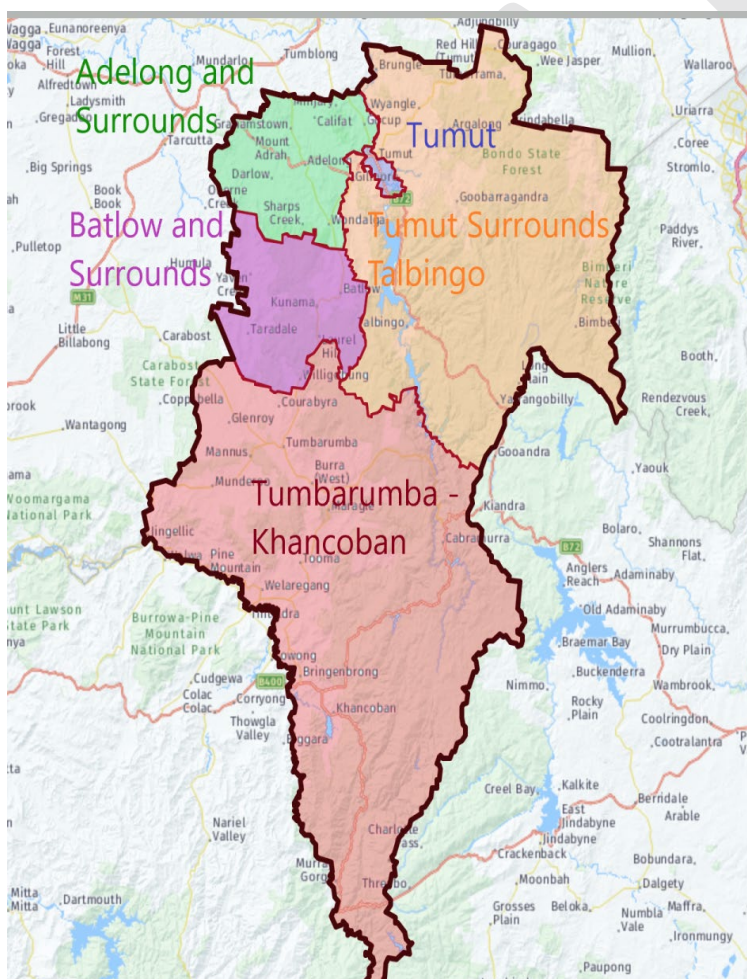
Background

Snowy Valleys Council is divided into five regional areas. Council is looking to ensure that through the special rates variation process, community groups are not significantly disadvantaged and that relative equity is promoted as each region has differing economic and socio-economic profiles. A summary of the areas has been provided in the following table 2 and figure 1 below.

Table 2 Snowy Valleys Council area summary

| Areas | Population (20) |
|------------------------------|-----------------|
| Snowy Valleys Council | 14,353 |
| Adelong and Surrounds | 1,529 |
| Batlow and Surrounds | 1,576 |
| Tumbarumba - Khancoban | 3,360 |
| Tumut Surrounds - Talbingo | 1,604 |
| Tumut | 6,284 |

Figure 1 Snowy Valleys Council areas



Methodology

Our methodology in examining the relative wealth between the different areas focuses on the following:

- **Areas of social disadvantage**

We will first look into the different characteristics and make up of each area to determine whether there are any particular areas of social disadvantage. This will include an investigation into:

- the age structure of each region
- the typical make up of each household
- household income, including the effect of dependants
- SEIFA rankings.

- **Particularly vulnerable groups of individuals**

We will then investigate whether there are any particular groups within each area that, despite the overall wealth of the area, would be particularly vulnerable and affected by a change in rates. These include:

- property owners
- persons who have or need core assistance
- individuals who are currently unemployed
- households currently under housing stress
- pensioners.

- **Patterns in household expenditure**

We will then examine trends in household expenditure and discuss what impacts they may have on an individual's ability to pay.

- **Impacts of COVID-19**

Next, we will look into the impact that the global pandemic COVID-19 has had on industries and residents within the Snowy Valleys LGA.

We will then compare these findings to the proposed rating variation to determine whether there are any particular groups or individuals that would be significantly impacted.

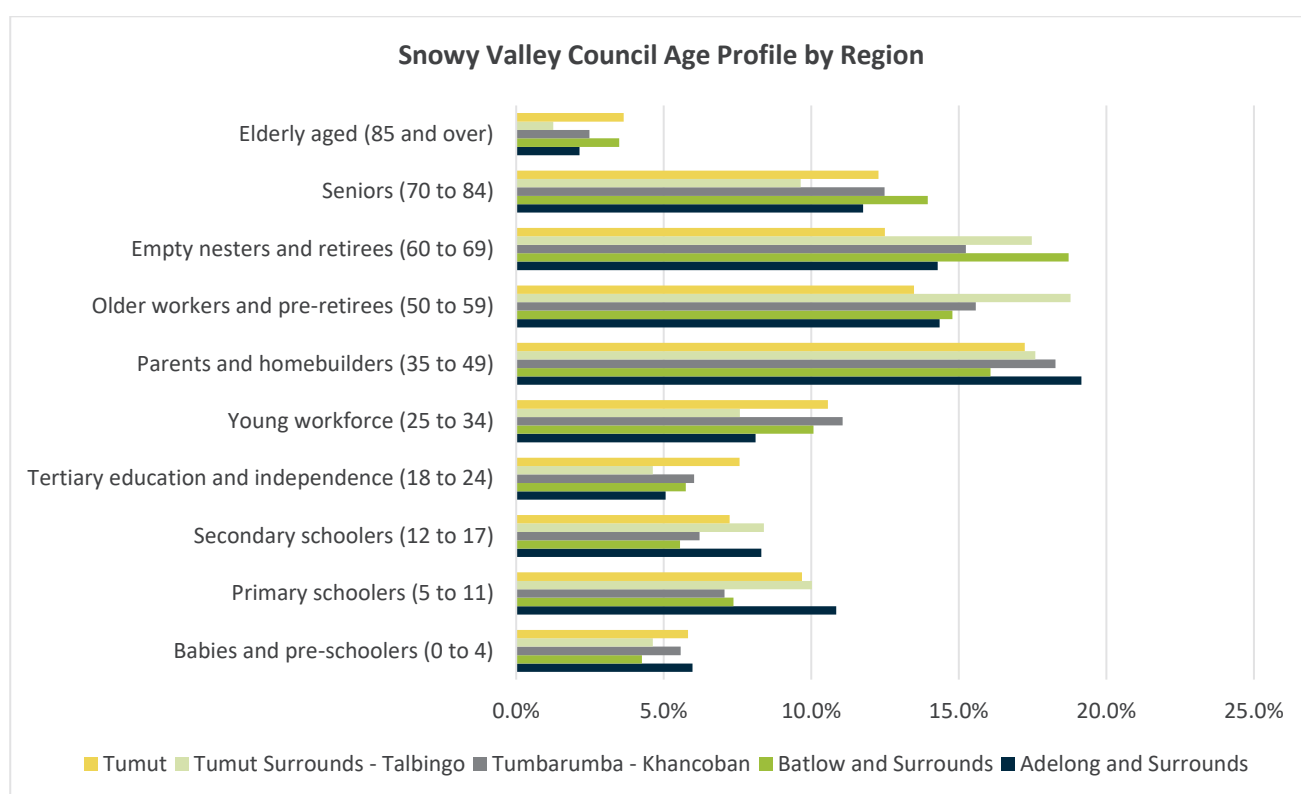
Areas of social disadvantage

Each area has differing demographic characteristics and we first want to identify ‘who are the people’ that make up each area, ‘what do they do’ and ‘how do they live’.

Service age groups

Age profiles are used to understand the demand for aged-based services as well as the income earning status of the population. Data has been broken into groups which are reflective of typical life stages. This provides insight into the number of dependants, size of the workforce and number of retirees in each area.

Figure 2 Service age groups



Grouping these results in terms of the following categories (dependants, workforce, and retirees) and ranking them in terms of proportion of population (with 1 representing the largest proportion) generates the following results.

Table 3 Service age rankings

| Rank | Adelong and Surrounds | Batlow and Surrounds | Tumbarumba - Khancoban | Tumut Surrounds - Talbingo | Tumut |
|-------------|-----------------------|----------------------|------------------------|----------------------------|-------|
| Dependants | 1 | 5 | 4 | 2 | 3 |
| Working age | 4 | 5 | 1 | 3 | 2 |
| Retirees | 5 | 1 | 2 | 4 | 3 |

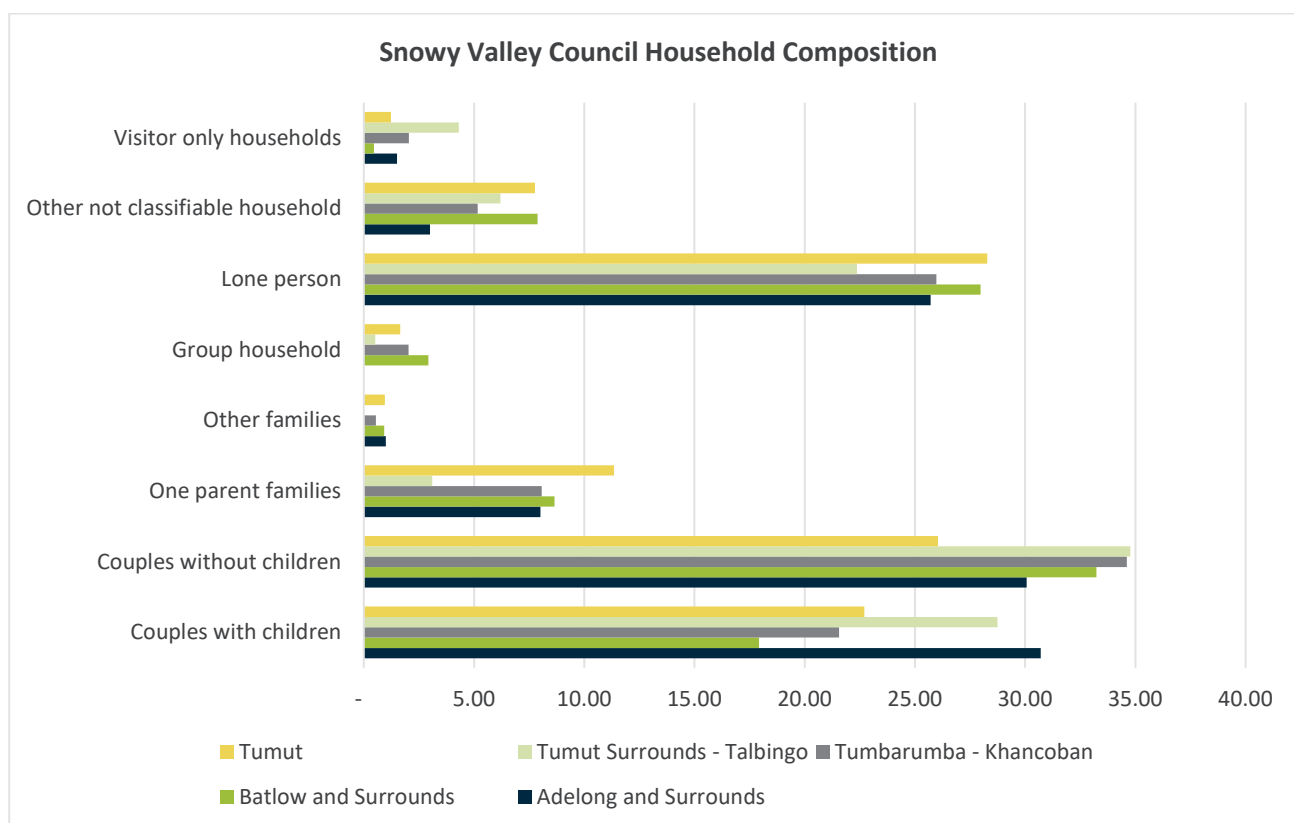
From these results we observe the following:

- We observe that the population centres of Tumbarumba/Khancoban and Tumut have the largest proportion of residents within the working age demographic group, in particular the highest proportion of residents in the young workforce.
- In contrast, we observe that Batlow and Surrounds had a significant portion of residents over the age of 60 relative to the other areas.
- Interestingly, we also observe that Adelong and Surrounds and the Tumut Surrounds areas have a significantly higher proportion of persons 18 and under, than all other areas within the LGA.

Household types

Alongside the age structure of each region, it is important to determine the typical trends in the make-up of households. This provides a more complete picture of the people, families and communities in each area. A summary of household type is provided in the figure below.

Figure 3 Household composition



The 'lone person' and 'one parent family' households are considered to be more vulnerable to the impacts of rate increases due to a reduced/singular income stream. Combining these categories together into an 'at risk' group shows that there is a greater proportion of at-risk households in Tumut, with 39.6% of total households, which is just under 6% higher than LGA average of around 34%. This has been primarily driven by the significant proportion of lone individual households and single parent households within the region. Conversely, we observe that Tumut Surrounds - Talbingo and Adelong and Surrounds have a higher proportion of households with children, which aligns with the demographic age profile of the region's indicative of a large proportion of families with children in primary and secondary school.

Housing tenure

By observing housing tenure levels in the community, we are able to identify which areas would be most impacted by a change in council rates, i.e. the direct impact of a change in rates will be felt by homeowners whereas renters may experience an indirect increase/decrease dependant on their lease agreement/decisions of their landlord. Furthermore, individuals in social housing are unlikely to be impacted by a change in rates.

Table 4 Snowy Valleys Council housing tenure

| Age groups number | Adelong and Surrounds | Batlow and Surrounds | Tumbarumba - Khancoban | Tumut Surrounds - Talbingo | Tumut |
|--------------------------|-----------------------|----------------------|------------------------|----------------------------|-------------|
| Fully owned | 49% | 44% | 43% | 44% | 34% |
| Mortgage | 32% | 29% | 24% | 30% | 27% |
| Renting - Total | 13% | 18% | 23% | 15% | 28% |
| Renting - social housing | 1% | 2% | 2% | 1% | 6% |
| Renting - private | 12% | 15% | 20% | 14% | 22% |
| Renting - not stated | 1% | 1% | 1% | 0% | 1% |
| Other tenure type | 0% | 1% | 0% | 1% | 1% |
| Not stated | 6% | 10% | 10% | 10% | 10% |
| Total households | 100% | 100% | 100% | 100% | 100% |

Table 4 highlights that homeownership levels are higher outside of the urban centres, with total ownership in Tumut and Tumbarumba at 61% and 67% respectively, below the LGA average of around 71%. Naturally we then observe the largest proportion of renters in the urban centres, however of note is that 6% of households in Tumut are attributed to social housing, this is well above the LGA average of around 2%.

Equivalised household income

Equivalised household income can be viewed as an indicator of the economic resources available to a standardised household. It is calculated by dividing total household income by an equivalence factor. The factor is calculated in the following way:

- first adult = 1
- each additional adult + child over 15 = + 0.5
- each child under 15 = + 0.3.

Dividing by the equivalence factor, household income becomes comparable to that of a lone individual, thereby making households with dependants and multiple occupants comparable to those without. By factoring in dependants into household incomes we are provided with a better indicator of the resources available to a household.

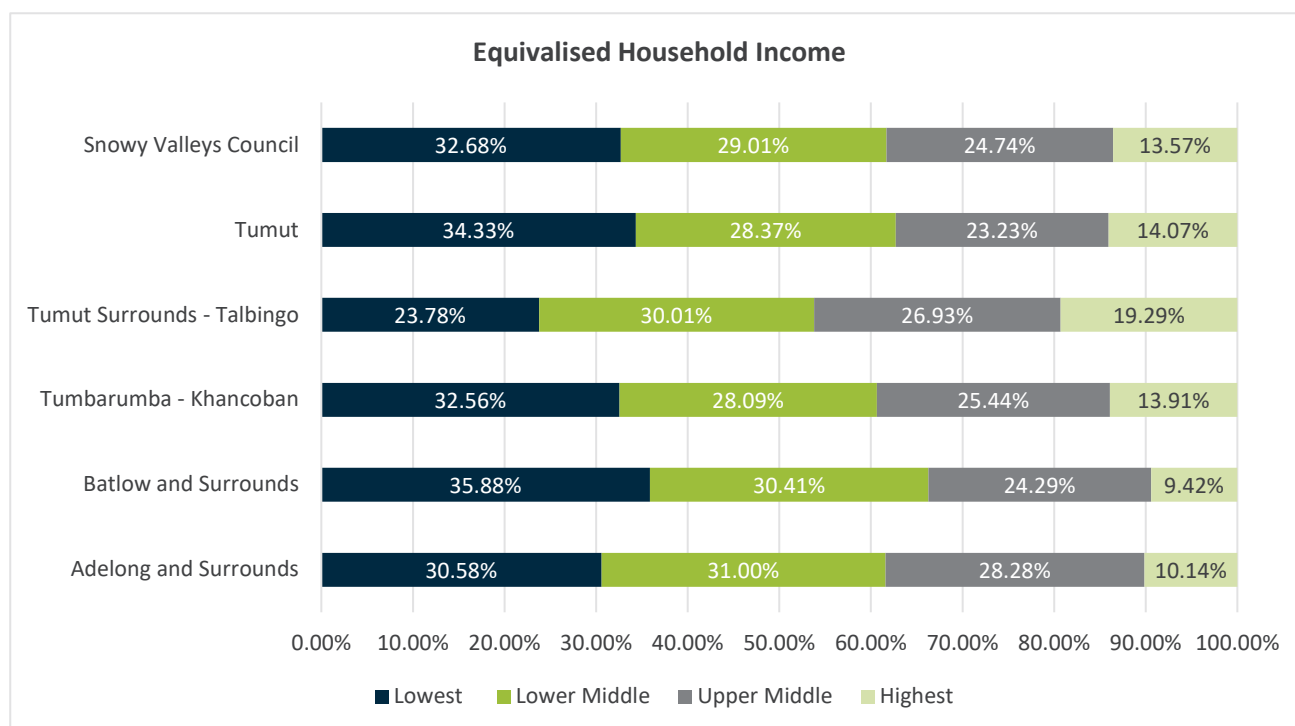
As this is a relative comparison, data has been presented in quartiles; regions of disadvantage will have a higher proportion of households in the bottom two quartiles than those of greater wealth and advantage. These quartiles were determined by reviewing the distribution of household incomes within NSW and then dividing them into four equal groups or quartiles.

The data has been presented in ranges for the following equivalised weekly income levels:

- Lowest: \$0 - \$497 – this range is representative of the bottom 25% of all equivalised household incomes in NSW.
- Medium lowest: \$498 - \$891 – this range is representative of the bottom 25% - 50% of all equivalised household incomes in NSW.
- Medium highest: \$892 - \$1,464 – this range is representative of the top 25% - 50% of all equivalised household incomes in NSW.
- Highest: \$1,465 and over – this range is representative of the top 25% of all equivalised household incomes in NSW.

Figure 4 summarises the equivalised household income ranges for each area.

Figure 4 Equivalised household income



We can make the following observations from the data:

- Tumut Surrounds - Talbingo had the highest proportion of households in the highest income brackets (46.21%).
- Relative to the other areas, Batlow and Surrounds had a disproportionate percentage of households in the lowest income brackets (66.29%).
- The other three areas of Adelong and Surrounds, Tumbarumba – Khancoban and Tumut had relatively even distribution of household incomes and income profiles.
- Ranking of areas by greatest disadvantage (percentage of households in lower brackets):
 - 1 – Batlow and Surrounds 2 – Tumut 3 – Adelong and Surrounds
 - 4 – Tumbarumba - Khancoban 5 – Tumut Surrounds – Talbingo.
- Ranking of areas by greatest middle class (percentage of households in middle brackets):
 - 1 – Adelong and Surrounds 2 – Tumbarumba - Khancoban 3 – Batlow and Surrounds
 - 4 – Tumbarumba - Khancoban 5 – Tumut.
- Ranking of areas by advantage (percentage of households in upper brackets):
 - 1 – Tumut Surrounds – Talbingo 2 – Tumbarumba - Khancoban 3 – Adelong and Surrounds
 - 4 – Tumut 5 – Batlow and Surrounds.

Table 5 Regional comparison of equivalised household income

| Area | Snowy Valley Council | Canberra Region | Regional NSW | NSW |
|--------------|----------------------|-----------------|--------------|--------|
| Lowest | 32.68% | 27.60% | 30.60% | 25.00% |
| Lower middle | 29.01% | 28.00% | 29.20% | 25.00% |
| Upper middle | 24.74% | 24.70% | 24.10% | 25.00% |
| Highest | 13.57% | 19.70% | 16.10% | 25.00% |

From table 5 we observe that Snowy Valleys Council is generally in line with Regional NSW, with a minor shift from the highest income bracket to the lowest observed.

Socio-economic index

The Socio-Economic Indexes for Areas (SEIFA) is an economic tool developed by the Australian Bureau of Statistics (ABS) to rank areas in Australia according to their relative socio-economic advantage and disadvantage. It takes into consideration a broad range of variables such as income, education, employment, occupation, housing, etc and is standardised such that the average Australian represents a score of 1000.

In our research we explored two of the indexes published by the ABS:

- **Index of Relative Socio-Economic Disadvantage (IRSD)**

This index ranks areas from most disadvantaged to least disadvantaged, i.e. a lower score will have a greater proportion of relatively disadvantaged people in the area.

From this score however you cannot conclude whether a high-ranking area will have a large portion of relatively advantaged people, just that it has a low proportion of disadvantage.

- **Index of Relative Socio-Economic Advantage and Disadvantage (IRSAD)**

This index considers variables of both advantage and disadvantage and, as such, scores and ranks areas from most disadvantaged to most advantage.

The ABS has also published the variables which have the most impact on both indices, these include:

- IRSD variables of disadvantage:
 - low equivalised household incomes
 - households with children and unemployed parents
 - percentage of occupied dwellings with no internet connection
 - percentage of employed people classified as labourers.
- IRSAD variables of advantage only (disadvantage similar to IRSD):
 - high equivalised household incomes
 - percentage of households making high mortgage repayments
 - percentage of employed people classified as professionals
 - percentage of employed people classified as managers.

Further analysis of these factors is provided in the discussion section. A regional summary, including national percentiles is provided in the table below.

Table 6 Regional SEIFA scores and percentiles

| Region | SEIFA - IRSD | Percentile | SEIFA - IRSAD | Percentile |
|-----------------------|--------------|------------|---------------|------------|
| Snowy Valleys Council | 951.00 | 22 | 934.00 | 20 |
| Canberra Region | 1,002.50 | 47 | 989.70 | 49 |
| Regional NSW | 971.00 | 29 | 959.00 | 32 |
| New South Wales | 1001 | 45 | 1011 | 62 |
| Australia | 1,001.90 | 46 | 1,003.10 | 57 |

In reviewing both the IRSD and IRSAD indexes, we observe that Council has levels of disadvantage well below the Regional NSW average. Further, a fall in the percentile score between the IRSD and IRSAD indices is indicative of less opportunities within the LGA, e.g. fewer employment opportunities within the area. A region level summary including national percentiles is provided in the table below.

Table 7 Area level SEIFA scores and percentiles

| Area | SEIFA - IRSD | Percentile | SEIFA - IRSAD | Percentile |
|----------------------------|--------------|------------|---------------|------------|
| Adelong and Surrounds | 974.50 | 31 | 954.70 | 30 |
| Batlow and Surrounds | 918.00 | 13 | 908.60 | 13 |
| Tumbarumba - Khancoban | 951.70 | 22 | 937.70 | 22 |
| Tumut Surrounds - Talbingo | 1016.8 | 55 | 999.9 | 54 |
| Tumut | 935.30 | 17 | 915.30 | 15 |

By reviewing the SEIFA rankings at an area level, we see a broad distribution of advantage and disadvantage through the LGA. This ranges from Tumut Surrounds - Talbingo (54% IRSAD) to Batlow and Surrounds (13% IRSAD). This highlights a significant level of inequality with the LGA. Further, we note that on average there is no significant shift between the IRSD and IRSAD indices, an indicator of intra-regional inequality.

Vulnerable groups or individuals

This section of the report considers whether there are any spatial patterns of individuals or groups who either need additional community services or are more sensitive to a change in rates.

Workforce status

The levels of full or part-time employment and unemployment are indicative of the strength of the local economy and social characteristics of the population.

Table 8 Community workforce status

| Status | Adelong and Surrounds | Batlow and Surrounds | Tumbarumba - Khancoban | Tumut Surrounds - Talbingo | Tumut |
|--------------------------------|-----------------------|----------------------|------------------------|----------------------------|--------|
| Employment status | % | % | % | % | % |
| Employed | 96.05 | 95.63 | 95.80 | 98.67 | 93.70 |
| Employed full-time | 60.39 | 58.60 | 59.73 | 63.70 | 56.75 |
| Employed part-time | 34.43 | 32.80 | 33.67 | 31.91 | 34.72 |
| Hours worked not stated | 1.23 | 4.23 | 2.40 | 3.06 | 2.23 |
| Unemployed (Unemployment rate) | 3.95 | 4.37 | 4.20 | 1.33 | 6.30 |
| Looking for full-time work | 3.00 | 3.21 | 3.03 | 0.53 | 3.77 |
| Looking for part-time work | 0.95 | 1.17 | 1.17 | 0.80 | 2.53 |
| Total labour force | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

From table 8 above, we observe that unemployment rates throughout the LGA are typically below the NSW average of 6%, with the exception of Tumut being slightly above at 6.3%. Also of note is very low level of unemployment in the Tumut Surrounds - Talbingo region.

The timber and forestry industry is a key employer within the LGA, with a significant proportion of businesses and jobs either directly or indirectly impacted by events effecting the industry.

Table 9 Forestry and Logging ABS Direct Industries

| Industry | Sub-category | Proportion of LGA workforce |
|-----------------------------------|--|-----------------------------|
| Manufacturing | Log sawmilling and timber dressing | 6.00% |
| Agriculture, Forestry and Fishing | Forestry and logging | 3.60% |
| Manufacturing | Converted paper product manufacturing | 2.90% |
| Manufacturing | Other wood product manufacturing | 0.70% |
| Agriculture, Forestry and Fishing | Forestry support services | 0.70% |
| Manufacturing | Pulp, paper and paperboard manufacturing | 0.70% |
| Manufacturing | Pulp, paper and converted paper product manufacturing, nfd | 0.40% |
| Manufacturing | Wood product manufacturing, nfd | 0.40% |
| Wholesale Trade | Timber and hardware goods wholesaling | 0.40% |
| Agriculture, Forestry and Fishing | Agriculture, forestry and fishing, nfd | 0.30% |
| Total | | 16.10% |

A summary of resident worker industries has been supplied in Appendix A.

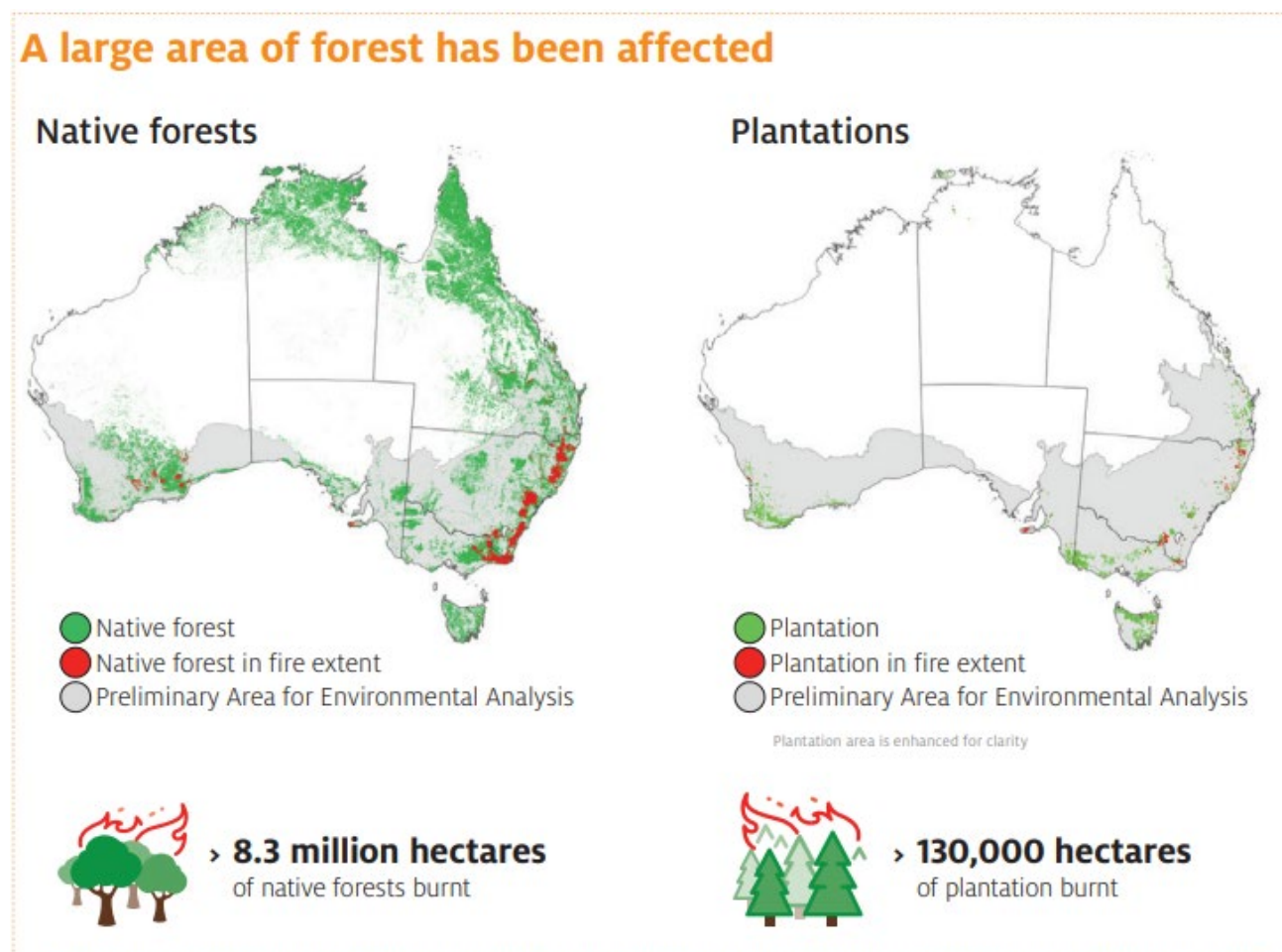
In support of this, a 2017 study published by the NSW Department of Industry, Lands and Forestry, in conjunction with the University of Canberra, highlights the significance of the timber industry within the South West Slopes region of NSW. In particular the report highlights the number of direct and indirect jobs reliant upon the industry, with 1,677 direct jobs and 3,152 indirect created in the region. While the catchment area of this report extends beyond the Snowy Valleys LGA, it was highlighted that approximately 18% of the jobs within the LGA were directly associated with the Timber industry and over 50% were indirectly related.

Table 10 Summary - Socio-economic impacts of the softwood – NSW DPILFD

| | | South West Slopes (excl Bombala) | South West Slopes (with Bombala) |
|------------------------------------|---------------|----------------------------------|----------------------------------|
| Direct employment | no. jobs | 1,677 | 1,917 |
| Total employment | no.jobs | 4,829 | 5,375 |
| Direct output | \$ m | 929.6 | 1,013.5 |
| Total output | \$ m | 1,953.6 | 2,129.70 |
| Direct GRP | \$ m | 396.1 | 433.9 |
| Total GRP | \$ m | 927.7 | 1,014.2 |
| Implied labour productivity | | | |
| Direct | \$ output/job | 554,323 | 528,691 |
| Total | \$ output/job | 404,556 | 396,223 |

The recent 2019/2020 bushfires have had a substantial impact on the Snowy Valleys LGA, particularly with damage sustained by the soft and hardwood plantations. Forestry Corporation manages around 100,000 hectares of plantation centred around Tumut and its surrounds and 36% of this area has been impacted by fires.

Figure 5 ABARES - bushfire affected plantation regions



The Australian Bureau of Agricultural and Resource Economics and Sciences published their analysis¹ on the 2019/20 bushfires with the following findings:

- There remains a great deal of uncertainty regarding the damage caused by the fires and potential salvageable volumes. The extent to which fire-affected trees can be harvested depends on the severity of the fires and the types of logs harvested.
- Softwood harvest volumes are likely to increase in the short term, while hardwood volumes decrease.
- Softwood plantation harvesting operations will increase.
- Many fire-affected hardwood pulp logs may be lost.
- The impacts on native forest log supply are uncertain.

¹ Whittle, L., Australian Bureau of Agricultural and Resource Economics and Sciences, *Analysis of Effects of bushfires and COVID-19 on the forestry and wood processing sectors*, Canberra, 2020.

- Uncertainty around the extent of damage to production forests from the bushfires, and the potential duration and severity of COVID-19 mean that many of these impacts are highly uncertain.
- Expected fall in demand due to a decline in residential construction, as such domestic market opportunities will be limited and will be reliant upon export markets. However, there are also concerns for global demand due to a downturn in major economy markets.

Core assistance

Table 11 highlights the areas within the LGA that have higher concentrations of people who need assistance in their day-to-day lives with self-care, body movements or communication, often because of a disability, long-term health condition or old age.

Table 11 Number of people requiring core assistance

| Assistance required | Number | Percentage |
|----------------------------|--------|------------|
| Adelong and Surrounds | 61 | 3.80% |
| Batlow and Surrounds | 86 | 5.60% |
| Tumbarumba - Khancoban | 177 | 5.30% |
| Tumut Surrounds - Talbingo | 64 | 3.90% |
| Tumut | 314 | 5.00% |

We observe that all areas are below the Regional NSW average of 6.3%.

Housing stress

The National Centre for Social and Economic Modelling (NATSEM) defines households experiencing 'housing stress' as those that satisfy both of the following criteria:

- equivalised household income is within the lowest 40% of the state's income distribution
- housing costs (i.e. mortgage and/or rent repayments) are greater than 30% of household income.

Research funded by the ACT Government on housing and homelessness issues in the ACT found that, due to financial pressures:

- 19% of households facing housing stress compromised a lot on their grocery spend over a 12-month period
- 24% of households facing housing stress found rent/mortgage repayments quite/very difficult in the last three months.

Households facing housing stress are highly likely to be in significant financial stress and vulnerable to sudden increases in council rates. A comparison of the levels of housing stress currently experienced in each ward is provided in table 12 and at a regional level in table 13.

Table 12 Breakdown of housing stress in regions

| Stressed households | Percentage |
|-----------------------|------------|
| Snowy Valleys Council | 7.74% |
| Canberra Region | 9.46% |
| Regional NSW | 11.42% |
| NSW | 11.68% |
| Australia | 11.45% |

Figure 6 Housing stress area comparison

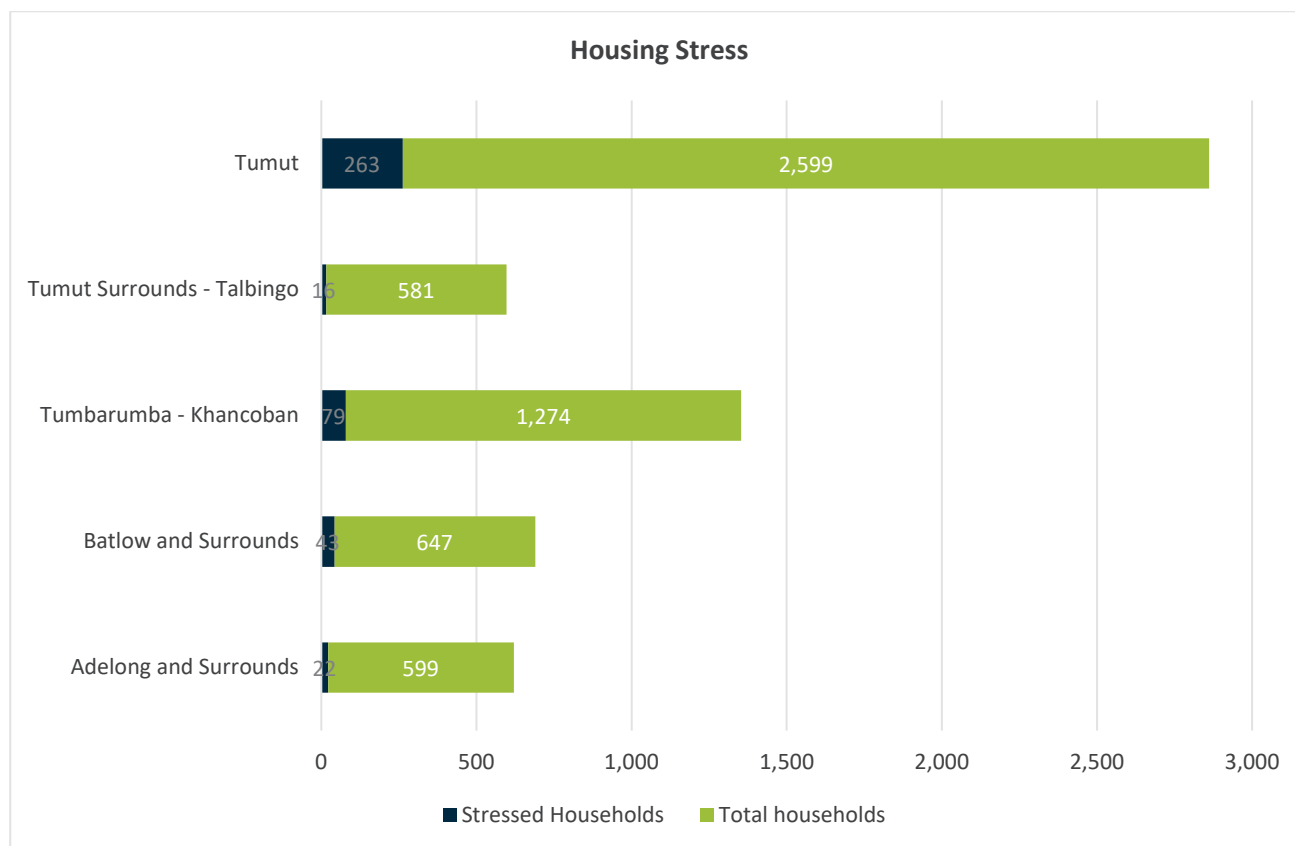


Table 13 Housing stress by region

| Stressed households | Percent % |
|------------------------------|-----------|
| Adelong and Surrounds | 3.67% |
| Batlow and Surrounds | 6.65% |
| Tumbarumba - Khancoban | 6.20% |
| Tumut Surrounds - Talbingo | 2.75% |
| Tumut | 10.12% |
| Snowy Valleys Council | 7.74% |
| Canberra Region | 9.46% |
| Regional NSW | 11.42% |
| NSW | 11.68% |
| Australia | 11.45% |

We observe that housing stress levels within Snowy Valleys Council are, on average, well below the Regional NSW average of 11.42%, with only Tumut coming within 1.3% of the Regional NSW average.

Trends in cost of living

The cost of living can best be described as the cost of maintaining a certain standard of living. Identifying trends in future costs, particularly with regards to discretionary and non-discretionary income. The following table presents the changes in typical household expenditure throughout the Snowy Valleys LGA over a five-year period.

Table 14 Five-year comparison of cost of living in Snowy Valleys LGA

| Snowy Valleys Council | 2019/20 | | 2014/2015 | | Change | | |
|----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------|
| Expenditure item | \$ per household | % of expenditure | \$ per household | % of expenditure | \$ per household | % of expenditure | % |
| Food | \$10,084 | 9% | \$9,546 | 9% | \$538 | 0% | 5.64 |
| Alcoholic beverages and tobacco | \$4,539 | 3% | \$5,308 | 4% | -\$769 | -1% | -14.49 |
| Clothing and footwear | \$3,984 | 3% | \$3,875 | 3% | \$109 | 1% | 2.81 |
| Furnishings and equipment | \$4,819 | 4% | \$4,608 | 3% | \$211 | 0% | 4.58 |
| Health | \$6,300 | 5% | \$6,294 | 5% | \$6 | 0% | 0.10 |
| Transport | \$8,562 | 8% | \$10,126 | 8% | -\$1,564 | 0% | -15.45 |
| Communications | \$2,246 | 2% | \$1,725 | 2% | \$521 | 1% | 30.20 |
| Recreation & culture | \$10,699 | 9% | \$11,602 | 9% | -\$903 | 0% | -7.78 |
| Education | \$5,344 | 4% | \$5,153 | 4% | \$191 | 0% | 3.71 |
| Hotels, cafes and restaurants | \$7,080 | 8% | \$8,799 | 7% | -\$1,719 | 1% | -19.54 |
| Miscellaneous goods and services | \$16,652 | 15% | \$17,409 | 15% | -\$757 | 0% | -4.35 |
| Housing | \$12,795 | 27% | \$12,728 | 29% | \$67 | -2% | 0.53 |
| Utilities | \$3,383 | 3% | \$3,585 | 3% | -\$202 | 0% | -5.63 |
| Total expenditure | \$96,487 | 100% | \$100,758 | 100% | -\$4,271 | 0% | -4.24 |
| Net savings | \$22,629 | 16% | \$16,559 | 19% | \$6,070 | -4% | 36.66 |
| Total disposable income | \$119,116 | | \$117,317 | | \$1,799 | | 1.53 |
| Non-discretionary | \$47,354 | 49.08% | \$47,879 | 47.52% | -\$525 | 1.56% | -1.10 |
| Discretionary | \$49,133 | 50.92% | \$52,879 | 52.48% | -\$3,746 | -1.56% | -7.08 |

*Non-discretionary spending includes the following categories: food, clothing and footwear, health, transport, communications, housing and utilities.

Table 14 shows over the five-year period, total disposable income across the LGA has increased by an average of \$1,799 and net annual savings have increased by \$6,070. There has been a minor shift towards non-discretionary spending (0.65%) which has been primarily driven by a significant reduction in discretionary spending including, hotel, café and restaurant spending (-19.54%) as well as alcoholic beverages and tobacco (-14.49%). Also of note, is that there has been a significant reduction in the cost of transport (-15.45%).

COVID-19

The COVID-19 global pandemic has had significant impacts on the global economy. ID Consulting has analysed modelling data prepared by the National Institute of Economic and Industry Research (NIEIR) and has highlighted the impact on the Snowy Valleys' local economy in terms of regional output (relative to the September quarter 2019/20) and the impact on resident's employment.

Economic impact on industry

The table below shows the change in total sales of each industry in the within the Snowy Valleys LGA.

Table 15 COVID-19 economic output

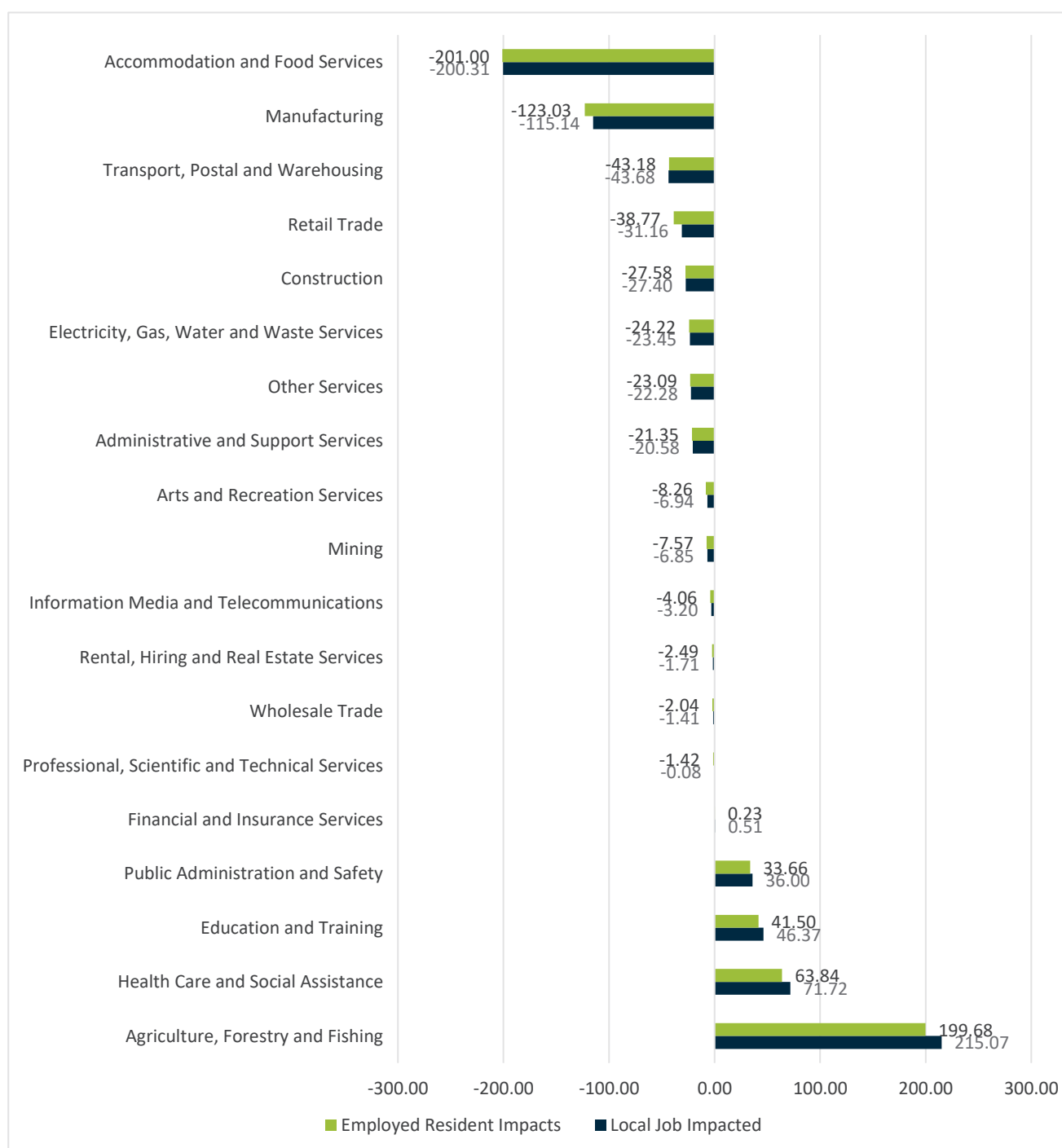
| Industry sector | Change \$m | Change % |
|---|---------------|----------|
| Agriculture, Forestry and Fishing | 17.99 | 34.69 |
| Health Care and Social Assistance | 2.66 | 12.34 |
| Public Administration and Safety | 1.94 | 10.27 |
| Education and Training | 1.41 | 10.20 |
| Professional, Scientific and Technical Services | 0.04 | 0.30 |
| Financial and Insurance Services | -0.01 | -0.50 |
| Arts and Recreation Services | -0.02 | -0.93 |
| Wholesale Trade | -0.06 | -1.42 |
| Information Media and Telecommunications | -0.09 | -5.38 |
| Mining | -0.57 | -6.07 |
| Retail Trade | -0.61 | -7.43 |
| Other Services | -0.66 | -9.17 |
| Rental, Hiring and Real Estate Services | -0.73 | -9.28 |
| Administrative and Support Services | -0.75 | -10.74 |
| Transport, Postal and Warehousing | -2.59 | -13.99 |
| Construction | -2.94 | -15.34 |
| Electricity, Gas, Water and Waste Services | -5.68 | -15.39 |
| Accommodation and Food Services | -5.74 | -45.93 |
| Manufacturing | -14.52 | -62.80 |
| Total | -10.96 | |

Overall, we observe a \$10.96 million dollar loss in sales of which \$14.52 million can be attributed to downfall in manufacturing. Interestingly there has been a \$17.99 million dollar increase in the value of agriculture, forestry and fishing over the past year, however this may be attributable to devastating bushfires that affected the region throughout the end of 2019 and early 2020.

Impact on residents

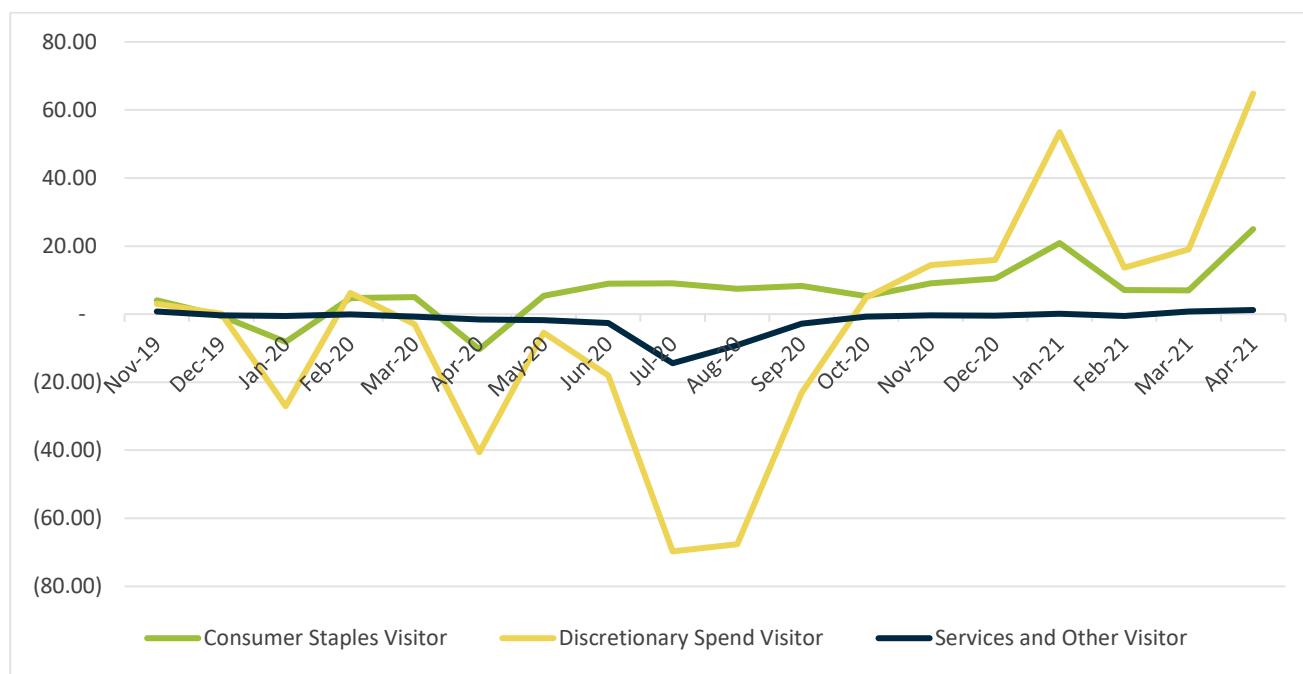
We observe a similar impact on the residents of Snowy Valleys Council. Figure 7 below shows the change in the number of jobs per industry, relative to the same quarter in the past financial year, of residents in the LGA. The modelling shows there has been a net loss of 189 jobs of residents living within the LGA and a net loss of 135 jobs within the LGA. Further, we observe that the greatest impacts have been in the accommodation and food services, and manufacturing industries.

Figure 7 COVID-19 impact on resident employment



This is further highlighted by expenditure data tracked by SpendMapp in figure 8, which highlights the significant shortfall in visitor spending in reference to the previous year. In particular we observe a significant drop off in discretionary spend in the winter snow sports months between June and September.

Figure 8 Visitor expenditure - relative to past year



Discussion

In review of the socio-economic data, there were several differences emerging between the identified areas. This is most evident in the SEIFA rankings, which show that there is a degree of inequality throughout the LGA. Overall, we observe the greatest level of advantage in the Tumut Surrounds - Talbingo area, which has 20 percentile point lead over the next highest area Adelong and Surrounds. Between the areas, we observe a significant spread of advantage ranging from 54th percentile in the Tumut Surrounds - Talbingo area down to the 13th percentile in Batlow and Surrounds. The LGA overall is in the 20th percentile.

Key aspects of the Tumut Surrounds - Talbingo area, which contribute to its level of advantage, are that:

- the area has a relatively young population with a low proportion of retirees
- the area had the lowest proportion of lone individuals and single parents' households
- the area had the highest proportion of households in the top two bands of equivalised household income.

Contrasting observations can be made of the Batlow and Surrounds area, which had a SEIFA IRSAD ranking of 13th percentile. These include that:

- the area had the lowest proportion of residents in the working age group
- the area had the second highest proportion of 'at risk' households within the LGA
- the area had the highest proportion of households within the lower quartiles of equivalised household income within the LGA.

It is important to note, that there is a disparity between the most advantaged and disadvantaged areas within Council's LGA. With the Batlow and Surrounds, Tumbarumba - Khancoban and Tumut areas being within the 25% most disadvantaged within Australia, i.e. comparable levels of unemployment, housing stress, equivalised income and other relevant factors.

As was observed from the review of SEIFA rankings within Council, the ABS identified the following factors as having the greatest impact on an area's SEIFA score:

- level of income
- type of employment
- vulnerable households.

These factors align closely with our common characteristics of disadvantaged/advantaged households:

- equivalised household income
- proportion of disadvantaged (lone individual/one parent) households
- proportion of vulnerable households (housing stress/unemployment/require core assistance).

Further, another key consideration for Council on whether to adopt a special rate variation should be the impact that the 2019/20 bushfires and the global COVID-19 pandemic have had on the residents of the LGA. SpendMapp visitor expenditure data clearly highlighted the large reduction in spending in the region during the key winter visitor months, as well as a there being a high degree of uncertainty in the key driver industries in the region.

Proposed special rate variation impacts

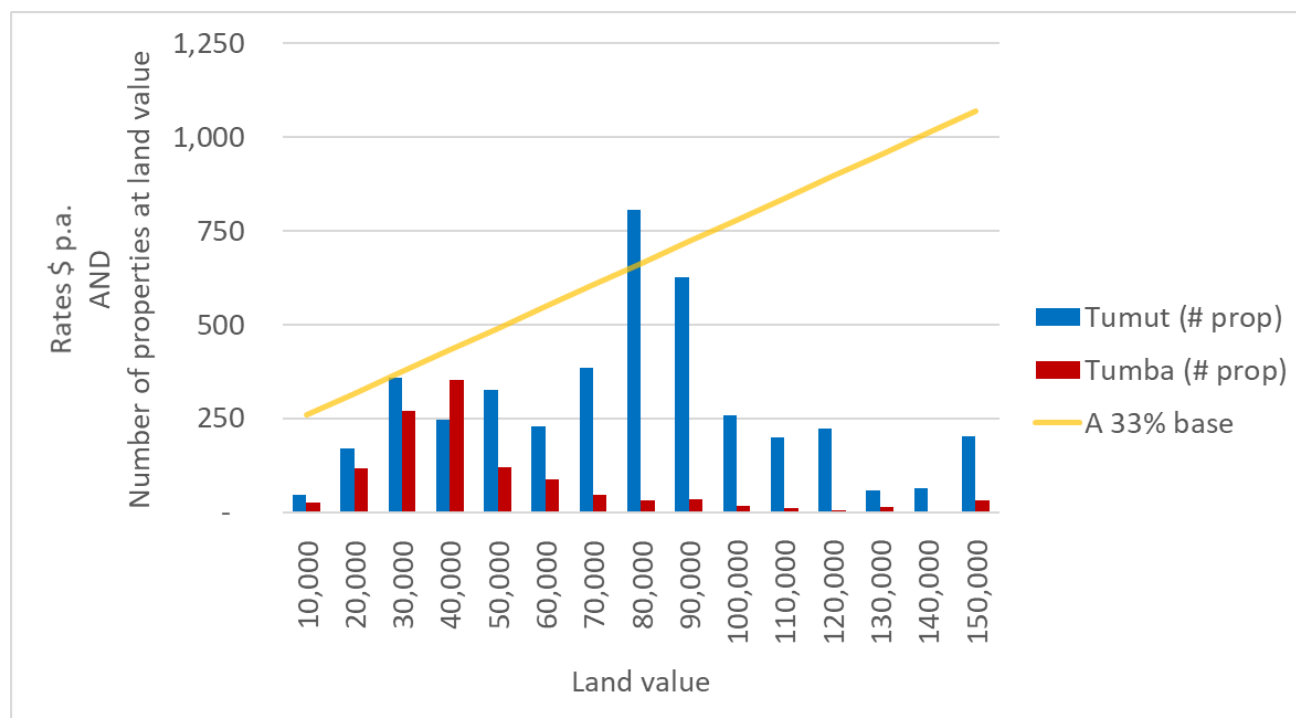
Council is currently engaging the community to determine the magnitude of the rates variation, with respect to number and level of services currently offered by Council. The current options being considered include:

Figure 9 SRV options

| | | | |
|------------------------|--|--|--|
| Special rate variation | An SRV of 30% spread over two years (32.25% compounded). | An SRV of 25% spread over two years (26.66% compounded). | An SRV of 15% spread over two years (15.56% compounded). |
|------------------------|--|--|--|

For the impact review, we have compared rate variations, based on the median land values, against those in the former councils' areas, i.e. the median residential land value for the former Tumbarumba LGA is \$40,000 and \$80,000 for the former Tumut LGA.

Figure 10 Snowy Valleys LGA rates harmonisation - land values by former LGA



The above graph illustrates the number of properties across the land value range of the former councils, with substantially higher values within the former Tumut LGA.

The impact of the proposed SRVs will be as follows:

Table 16 SRV impacts on median land value

| | Current year | Year 1 | Year 2 | Difference in year 1 | Difference in year 2 |
|------------------------------------|--------------|--------|--------|----------------------|----------------------|
| Former Tumbarumba LGA | | | | | |
| Average rate (land value \$40,000) | \$500 | | | | |
| 30% SRV | | \$575 | \$662 | \$75 | \$162 |
| 25% SRV | | \$562 | \$633 | \$62 | \$133 |
| 15% SRV | | \$537 | \$578 | \$37 | \$78 |
| Former Tumut LGA | | | | | |
| Average rate (land value \$80,000) | \$669 | | | | |
| 30% SRV | | \$769 | \$886 | \$100 | \$217 |
| 25% SRV | | \$753 | \$847 | \$84 | \$178 |
| 15% SRV | | \$719 | \$773 | \$50 | \$104 |

From table 16, we can see that year two increases for median property values are in the range of \$162 – \$78, for the former Tumbarumba LGA, and \$217 – \$104, for the former Tumut LGA; based on the three levels of proposed SRV increases.

Conclusion

As such, from the SRV impact analysis we can see that, on average, there will be larger increases in the former Tumut LGA due to the relative value of land. However, a review of the demographics has shown that some of these areas are the most disadvantaged in the LGA and may see sizeable increases in their current rates. While typically a relationship between land values and levels of advantage and disadvantage in an area can be observed, Council must consider any disproportionate impact on the vulnerable households by the proposed SRV.

Appendix A Resident Worker Industries (2016 Census)

| Industry | Sub-category | Number | % |
|---|--|--------|-----|
| Agriculture, Forestry and Fishing | Sheep, Beef Cattle and Grain Farming | 471 | 7.9 |
| Manufacturing | Log Sawmilling and Timber Dressing | 358 | 6.0 |
| Education and Training | School Education | 315 | 5.3 |
| Not Classified | Industry not classified | 298 | 5.0 |
| Agriculture, Forestry and Fishing | Forestry and Logging | 213 | 3.6 |
| Retail Trade | Supermarket and Grocery Stores | 181 | 3.0 |
| Accommodation and Food Services | Cafes, Restaurants and Takeaway Food Services | 172 | 2.9 |
| Manufacturing | Converted Paper Product Manufacturing | 171 | 2.9 |
| Public Administration and Safety | Local Government Administration | 165 | 2.8 |
| Agriculture, Forestry and Fishing | Fruit and Tree Nut Growing | 159 | 2.7 |
| Health Care and Social Assistance | Residential Care Services | 142 | 2.4 |
| Transport, Postal and Warehousing | Road Freight Transport | 134 | 2.2 |
| Administrative and Support Services | Building Cleaning, Pest Control and Gardening Services | 124 | 2.1 |
| Health Care and Social Assistance | Hospitals | 120 | 2.0 |
| Health Care and Social Assistance | Other Social Assistance Services | 116 | 1.9 |
| Accommodation and Food Services | Accommodation | 108 | 1.8 |
| Electricity, Gas, Water and Waste Services | Electricity Generation | 90 | 1.5 |
| Construction | Building Installation Services | 83 | 1.4 |
| Public Administration and Safety | Public Order and Safety Services | 72 | 1.2 |
| Agriculture, Forestry and Fishing | Agriculture, nfd | 68 | 1.1 |
| Retail Trade | Pharmaceutical and Other Store-Based Retailing | 61 | 1.0 |
| Accommodation and Food Services | Pubs, Taverns and Bars | 60 | 1.0 |
| Other Services | Automotive Repair and Maintenance | 59 | 1.0 |
| Health Care and Social Assistance | Child Care Services | 57 | 1.0 |
| Professional, Scientific and Technical Services | Legal and Accounting Services | 56 | 0.9 |
| Accommodation and Food Services | Clubs (Hospitality) | 55 | 0.9 |
| Construction | Land Development and Site Preparation Services | 54 | 0.9 |
| Public Administration and Safety | State Government Administration | 52 | 0.9 |
| Health Care and Social Assistance | Medical Services | 48 | 0.8 |
| Education and Training | Preschool Education | 46 | 0.8 |
| Construction | Other Construction Services | 46 | 0.8 |

| Industry | Sub-category | Number | % |
|---|--|--------|-----|
| Health Care and Social Assistance | Allied Health Services | 45 | 0.8 |
| Manufacturing | Other Wood Product Manufacturing | 44 | 0.7 |
| Retail Trade | Clothing, Footwear and Personal Accessory Retailing | 44 | 0.7 |
| Arts and Recreation Services | Parks and Gardens Operations | 44 | 0.7 |
| Agriculture, Forestry and Fishing | Forestry Support Services | 43 | 0.7 |
| Agriculture, Forestry and Fishing | Dairy Cattle Farming | 43 | 0.7 |
| Manufacturing | Meat and Meat Product Manufacturing | 43 | 0.7 |
| Construction | Building Completion Services | 41 | 0.7 |
| Financial and Insurance Services | Depository Financial Intermediation | 41 | 0.7 |
| Administrative and Support Services | Employment Services | 40 | 0.7 |
| Manufacturing | Pulp, Paper and Paperboard Manufacturing | 39 | 0.7 |
| Construction | Heavy and Civil Engineering Construction | 39 | 0.7 |
| Education and Training | Tertiary Education | 38 | 0.6 |
| Other Services | Personal Care Services | 36 | 0.6 |
| Construction | Residential Building Construction | 35 | 0.6 |
| Retail Trade | Specialised Food Retailing | 34 | 0.6 |
| Administrative and Support Services | Packaging Services | 34 | 0.6 |
| Transport, Postal and Warehousing | Road Passenger Transport | 33 | 0.6 |
| Retail Trade | Fuel Retailing | 32 | 0.5 |
| Other Services | Machinery and Equipment Repair and Maintenance | 31 | 0.5 |
| Agriculture, Forestry and Fishing | Agriculture and Fishing Support Services | 30 | 0.5 |
| Transport, Postal and Warehousing | Postal and Courier Pick-up and Delivery Services | 30 | 0.5 |
| Construction | Building Construction, nfd | 28 | 0.5 |
| Professional, Scientific and Technical Services | Architectural, Engineering and Technical Services | 28 | 0.5 |
| Manufacturing | Bakery Product Manufacturing | 27 | 0.5 |
| Electricity, Gas, Water and Waste Services | Electricity Distribution | 27 | 0.5 |
| Retail Trade | Recreational Goods Retailing | 25 | 0.4 |
| Retail Trade | Hardware, Building and Garden Supplies Retailing | 25 | 0.4 |
| Rental, Hiring and Real Estate Services | Real Estate Services | 25 | 0.4 |
| Retail Trade | Motor Vehicle Retailing | 23 | 0.4 |
| Manufacturing | Pulp, Paper and Converted Paper Product Manufacturing, nfd | 22 | 0.4 |
| Manufacturing | Wood Product Manufacturing, nfd | 22 | 0.4 |

| Industry | Sub-category | Number | % |
|---|---|--------|-----|
| Retail Trade | Retail Trade, nfd | 22 | 0.4 |
| Construction | Building Structure Services | 22 | 0.4 |
| Education and Training | Adult, Community and Other Education | 21 | 0.4 |
| Wholesale Trade | Timber and Hardware Goods Wholesaling | 21 | 0.4 |
| Transport, Postal and Warehousing | Transport, Postal and Warehousing, nfd | 19 | 0.3 |
| Administrative and Support Services | Other Administrative Services | 19 | 0.3 |
| Electricity, Gas, Water and Waste Services | Electricity Supply, nfd | 19 | 0.3 |
| Professional, Scientific and Technical Services | Veterinary Services | 19 | 0.3 |
| Manufacturing | Manufacturing, nfd | 17 | 0.3 |
| Health Care and Social Assistance | Other Health Care Services | 17 | 0.3 |
| Construction | Construction, nfd | 17 | 0.3 |
| Agriculture, Forestry and Fishing | Agriculture, Forestry and Fishing, nfd | 15 | 0.3 |
| Health Care and Social Assistance | Health Care and Social Assistance, nfd | 15 | 0.3 |
| Health Care and Social Assistance | Pathology and Diagnostic Imaging Services | 15 | 0.3 |
| Retail Trade | Motor Vehicle Parts and Tyre Retailing | 15 | 0.3 |
| Public Administration and Safety | Central Government Administration | 15 | 0.3 |
| Electricity, Gas, Water and Waste Services | Water Supply, Sewerage and Drainage Services | 15 | 0.3 |
| Professional, Scientific and Technical Services | Management and Related Consulting Services | 15 | 0.3 |
| Manufacturing | Other Non-Metallic Mineral Product Manufacturing | 14 | 0.2 |
| Health Care and Social Assistance | Medical and Other Health Care Services, nfd | 14 | 0.2 |
| Arts and Recreation Services | Sports and Physical Recreation Activities | 14 | 0.2 |
| Professional, Scientific and Technical Services | Market Research and Statistical Services | 13 | 0.2 |
| Retail Trade | Furniture, Floor Coverings, Houseware and Textile Goods Retailing | 12 | 0.2 |
| Public Administration and Safety | Regulatory Services | 12 | 0.2 |
| Other Services | Other Personal Services | 12 | 0.2 |
| Electricity, Gas, Water and Waste Services | Waste Collection Services | 12 | 0.2 |
| Agriculture, Forestry and Fishing | Other Livestock Farming | 11 | 0.2 |
| Construction | Non-Residential Building Construction | 11 | 0.2 |
| Other Services | Repair and Maintenance, nfd | 11 | 0.2 |
| Manufacturing | Beverage Manufacturing | 10 | 0.2 |
| Wholesale Trade | Grocery, Liquor and Tobacco Product Wholesaling | 10 | 0.2 |

| Industry | Sub-category | Number | % |
|---|---|--------|-----|
| Wholesale Trade | Agricultural Product Wholesaling | 10 | 0.2 |
| Agriculture, Forestry and Fishing | Nursery and Floriculture Production | 9 | 0.2 |
| Manufacturing | Basic Non-Ferrous Metal Manufacturing | 9 | 0.2 |
| Accommodation and Food Services | Food and Beverage Services, nfd | 9 | 0.2 |
| Transport, Postal and Warehousing | Other Transport Support Services | 9 | 0.2 |
| Other Services | Civic, Professional and Other Interest Group Services | 9 | 0.2 |
| Wholesale Trade | Commission-Based Wholesaling | 9 | 0.2 |
| Professional, Scientific and Technical Services | Computer System Design and Related Services | 8 | 0.1 |
| Financial and Insurance Services | Health and General Insurance | 8 | 0.1 |
| Information Media and Telecommunications | Telecommunications Services | 8 | 0.1 |
| Mining | Construction Material Mining | 8 | 0.1 |
| Other Services | Religious Services | 7 | 0.1 |
| Electricity, Gas, Water and Waste Services | Waste Treatment, Disposal and Remediation Services | 7 | 0.1 |
| Financial and Insurance Services | Auxiliary Finance and Investment Services | 7 | 0.1 |
| Financial and Insurance Services | Finance, nfd | 7 | 0.1 |
| Arts and Recreation Services | Creative and Performing Arts Activities | 7 | 0.1 |
| Rental, Hiring and Real Estate Services | Property Operators | 7 | 0.1 |
| Mining | Metal Ore Mining | 7 | 0.1 |
| Manufacturing | Other Transport Equipment Manufacturing | 6 | 0.1 |
| Retail Trade | Department Stores | 6 | 0.1 |
| Public Administration and Safety | Public Administration, nfd | 6 | 0.1 |
| Administrative and Support Services | Travel Agency and Tour Arrangement Services | 6 | 0.1 |
| Information Media and Telecommunications | Motion Picture and Video Activities | 6 | 0.1 |
| Manufacturing | Furniture Manufacturing | 5 | 0.1 |
| Manufacturing | Metal Container Manufacturing | 5 | 0.1 |
| Manufacturing | Polymer Product Manufacturing | 5 | 0.1 |
| Accommodation and Food Services | Accommodation and Food Services, nfd | 5 | 0.1 |
| Agriculture, Forestry and Fishing | Aquaculture | 4 | 0.1 |
| Manufacturing | Basic Ferrous Metal Manufacturing | 4 | 0.1 |
| Education and Training | Education and Training, nfd | 4 | 0.1 |
| Public Administration and Safety | Defence | 4 | 0.1 |
| Transport, Postal and Warehousing | Air and Space Transport | 4 | 0.1 |

| Industry | Sub-category | Number | % |
|---|--|--------|-----|
| Other Services | Other Repair and Maintenance | 4 | 0.1 |
| Professional, Scientific and Technical Services | Professional, Scientific and Technical Services, nfd | 4 | 0.1 |
| Wholesale Trade | Wholesale Trade, nfd | 4 | 0.1 |
| Wholesale Trade | Specialised Industrial Machinery and Equipment Wholesaling | 4 | 0.1 |
| Rental, Hiring and Real Estate Services | Property Operators and Real Estate Services, nfd | 4 | 0.1 |
| Information Media and Telecommunications | Libraries and Archives | 4 | 0.1 |
| Manufacturing | Other Manufacturing | 3 | 0.1 |
| Manufacturing | Professional and Scientific Equipment Manufacturing | 3 | 0.1 |
| Manufacturing | Other Fabricated Metal Product Manufacturing | 3 | 0.1 |
| Manufacturing | Other Food Product Manufacturing | 3 | 0.1 |
| Manufacturing | Fruit and Vegetable Processing | 3 | 0.1 |
| Health Care and Social Assistance | Social Assistance Services, nfd | 3 | 0.1 |
| Retail Trade | Non-Store Retailing | 3 | 0.1 |
| Retail Trade | Electrical and Electronic Goods Retailing | 3 | 0.1 |
| Financial and Insurance Services | Auxiliary Insurance Services | 3 | 0.1 |
| Wholesale Trade | Furniture, Floor Covering and Other Goods Wholesaling | 3 | 0.1 |
| Wholesale Trade | Mineral, Metal and Chemical Wholesaling | 3 | 0.1 |
| Arts and Recreation Services | Horse and Dog Racing Activities | 3 | 0.1 |
| Information Media and Telecommunications | Newspaper, Periodical, Book and Directory Publishing | 3 | 0.1 |
| Mining | Non-Metallic Mineral Mining and Quarrying, nfd | 3 | 0.1 |