

To whom it may concern.

Thank you for the opportunity to address the tribunal.

This is our 40th year in the two way radio communications business operating in Bega on the Far South Coast of NSW.

We have purposely avoided high tech networks and specialise in used equipment. We have a staff of 3, 1 Tradesman, 1 admin officer and 1 apprentice.

The cellular phone and data transmission industries are thriving and our business is starting to decay.

We pay lots of tax, \$10,000 per annum to Dept of Lands alone for 3 sites.

We are loosing customers both site rental and mobile equipment maintenance to the NSW Telco Authority and new spread spectrum wireless technologies.

We have a site on Mt Wandera near Moruya which is a 3m Diameter concrete water tank and a 15m wooden pole.

The site is plagued with interference from many broadcast stations and our systems are not performing to full capacity.

The site rental to Dept of Lands is \$3500 per annum.

The only customer is a surf lifesaving contractor for 2 months a year.

The income it is generating is -\$2500 per annum

Our site on Mumbulla Mountain is 6M x 2.5M concrete block hut installed in 1982.

It generates a modest income however we have lost a major data supplier and a shire council as they have migrated to a larger tower which was a joint venture involving NSW police force and National Parks which is not fair competition

We would have liked to have erected the same type of tower many years ago but were thwarted by Heritage and a sacred site issues.

The site is virtually untenable due to the access restrictions imposed upon us by the National Parks and Biamanga Aboriginal Cororation who I see in hansard make \$175000 a year from the site.

Our site rental payment to National Parks is \$4500 per annum

Our site on Wolumla needs the poles replaced but I am having trouble with red tape trying to install a new NBN type tower.

We have lost the rural service to the NSW Telco tower on the site

I would like to see a fourth tier of charges based on the annual income from the site, maybe across the board for all users but I understand it would be an administrative nightmare.

I also very little room for future expansion in our particular type of business.

I would also like to advise the tribunal that there are a few low profit operations that need to be considered.

Feel free to contact me and I would be happy to show a member of the tribunal uor operation

Respectfully,

Peter O'Brien

Director

PJOBrien Electronics P/L.

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