



Northern Rivers Communications Pty Ltd

88 Victoria Street, PO Box 668
GRAFTON NSW 2460
Ph: 0266427287 Fax: 0266431776
Email: admin@nrcomms.com.au
ABN: 88 001 466 217

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Review of Communication Towers On Crown Land
Independent Pricing and Regulatory Tribunal of New South Wales
PO BOX Q290,
QUB Post Office NSW 1230

Review of Rental Arrangements of towers on Crown Land.

Dear Sir

Northern Rivers Communications is a small business providing radio communications to various Government and non Government customers.

Located in Grafton NSW, in the Clarence Valley Northern Rivers Communications has been established for 30 years and employs five full time staff as well as four part time staff.

If the proposed changes to the Rental agreements go ahead then the resulting financial effect will be felt throughout this business resulting in job losses which will not only affect Northern Rivers Communications, but add to an already ailing local economy.

Currently we have 3 radio towers installed on Crown Land. The main site that will be affected by the IPART proposal is the Coffs Harbour Bruxner Site. This site, should the increase come to pass will almost certainly be vacated by the existing customers that will not be able to afford a price increase from my company and also that of the extra charges from IPART.

As a flow on effect of my rental customers leaving the Site, I would need to close down and walk away from this site as it would not be financially viable for my business. In closing down and walking away from this site it would leave two emergency services (NSW

Coffs Harbour Fire Department and Coffs Harbour St Johns Ambulance Service) without radio communications.

As well as providing radio communication for essential services, the Coffs Harbour Bruxner site also provides radio communication for local community groups such as the Split Solitary Island Game Fishing Club and the Coffs Harbour District Amateur Radio Club, both of which are local community groups who will struggle to not only meet new rental fees but will also continue to struggle with their passions minus the access to radio communications.

In conclusion, if the proposed changes do go ahead to the Rental Agreements, it will not only be the beginning of the end for small business such as Northern Rivers Communication, but the beginning of the end of TRUST between small business and the Government.

Regards
David Priest.